

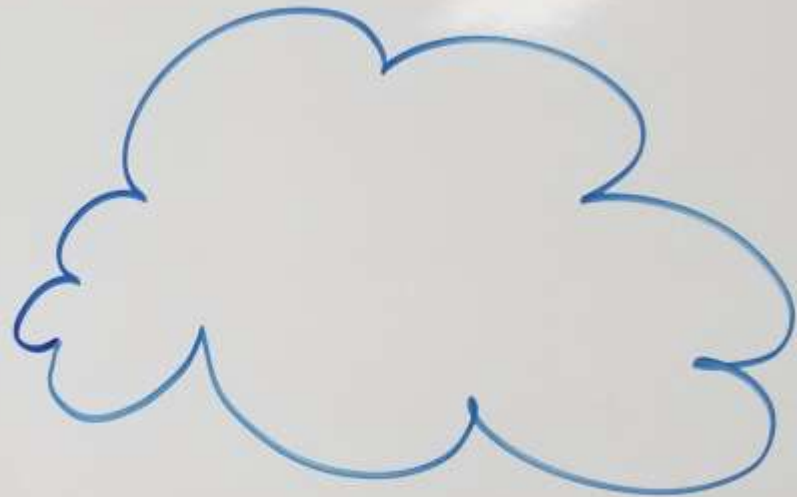
Cloud Security Fabric (2019)

Timo Lohenoja, CISSP
Systems Engineer
Fortinet

Dad, what
are clouds
made of?



Linux Servers,
mostly.



Enterprise Cloud Adoption



■ Fast

- » New Cloud services are tried out and used every day
- » It is much easier to deploy a cloud application than decommission it



■ Decentralized

- » New service creation is not funneled through a central IT dept.
- » Anyone across the organization may source a new cloud service

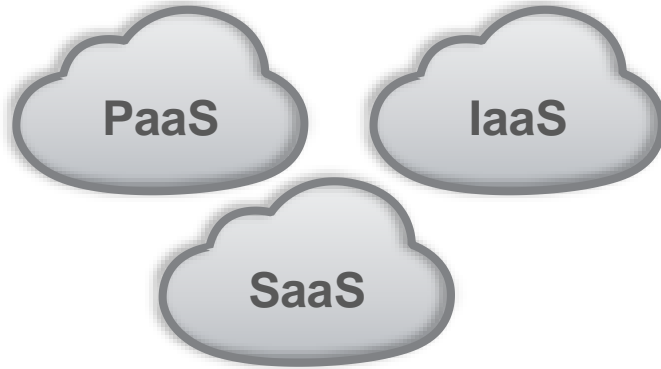


■ Heterogeneous

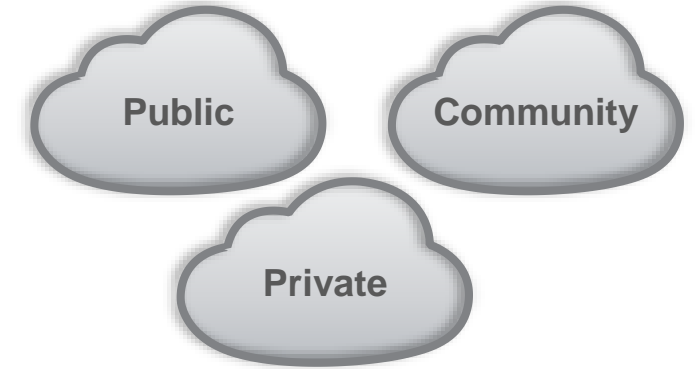
- » Employees will use different cloud services from different providers
- » Different cloud services offer different security levels

Reality = All of the above

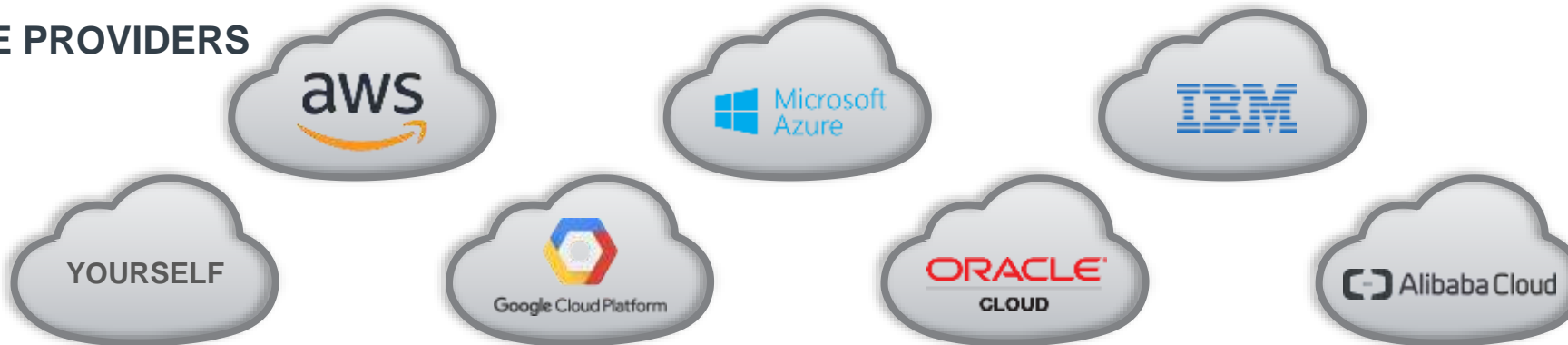
DELIVERY MODEL



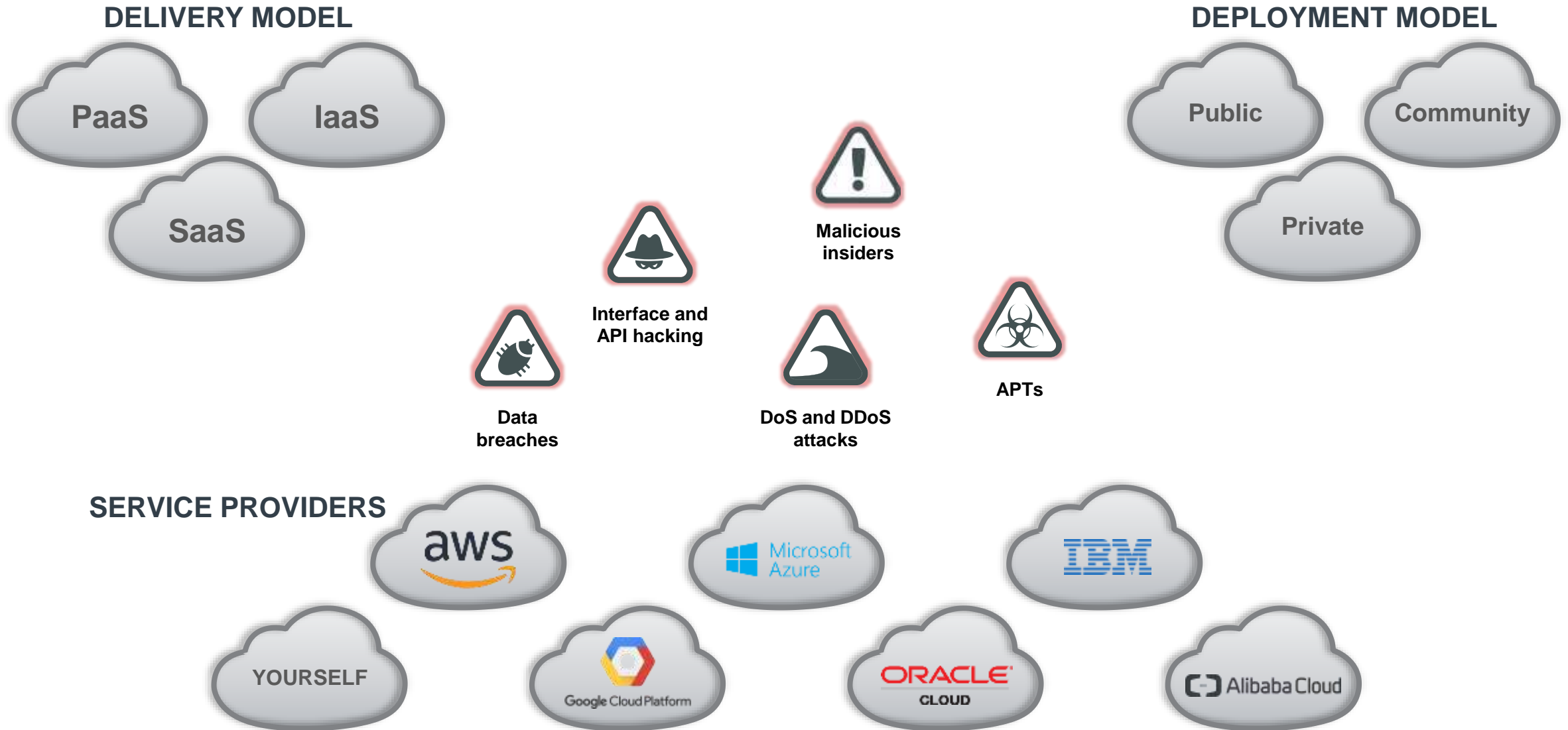
DEPLOYMENT MODEL

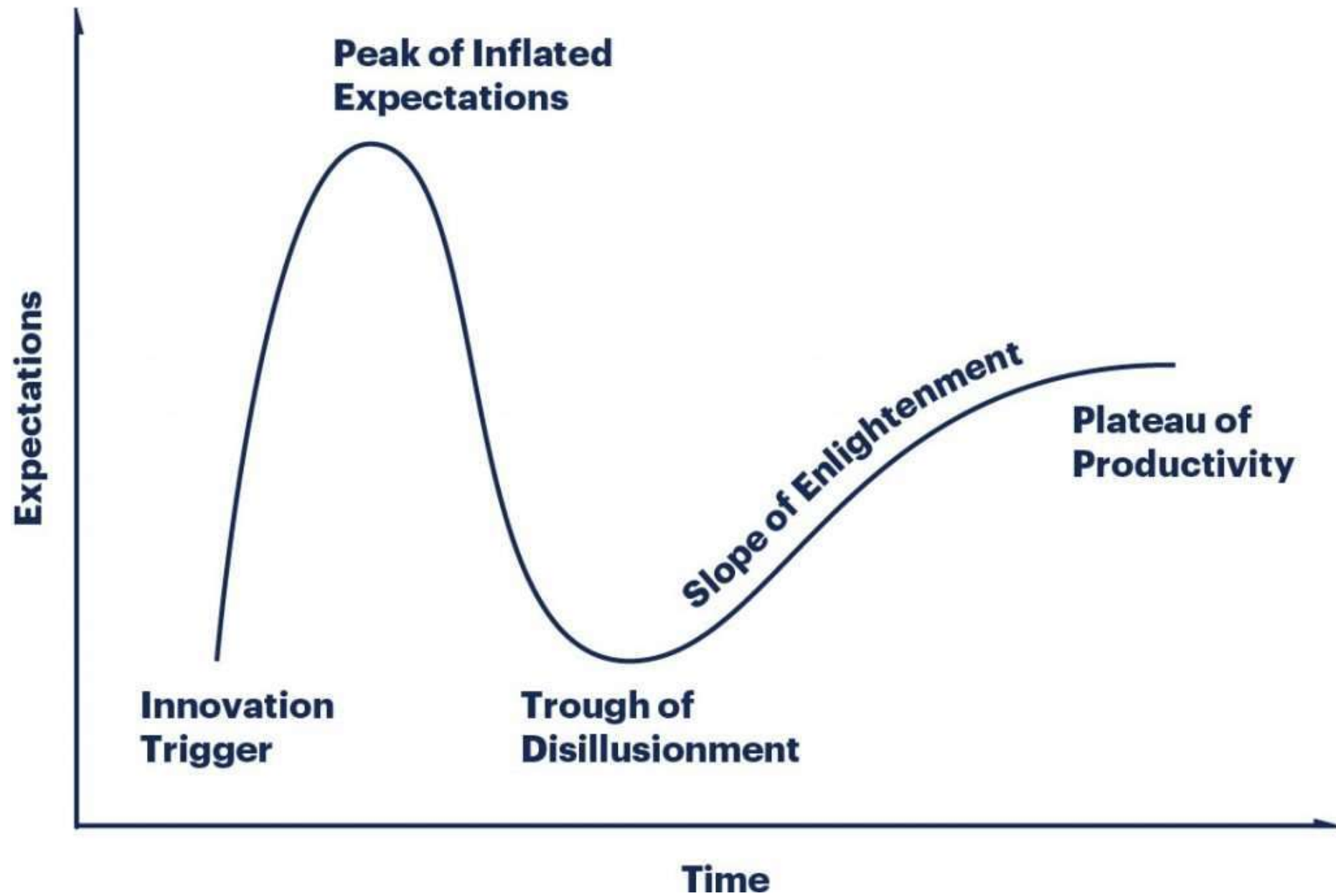


SERVICE PROVIDERS

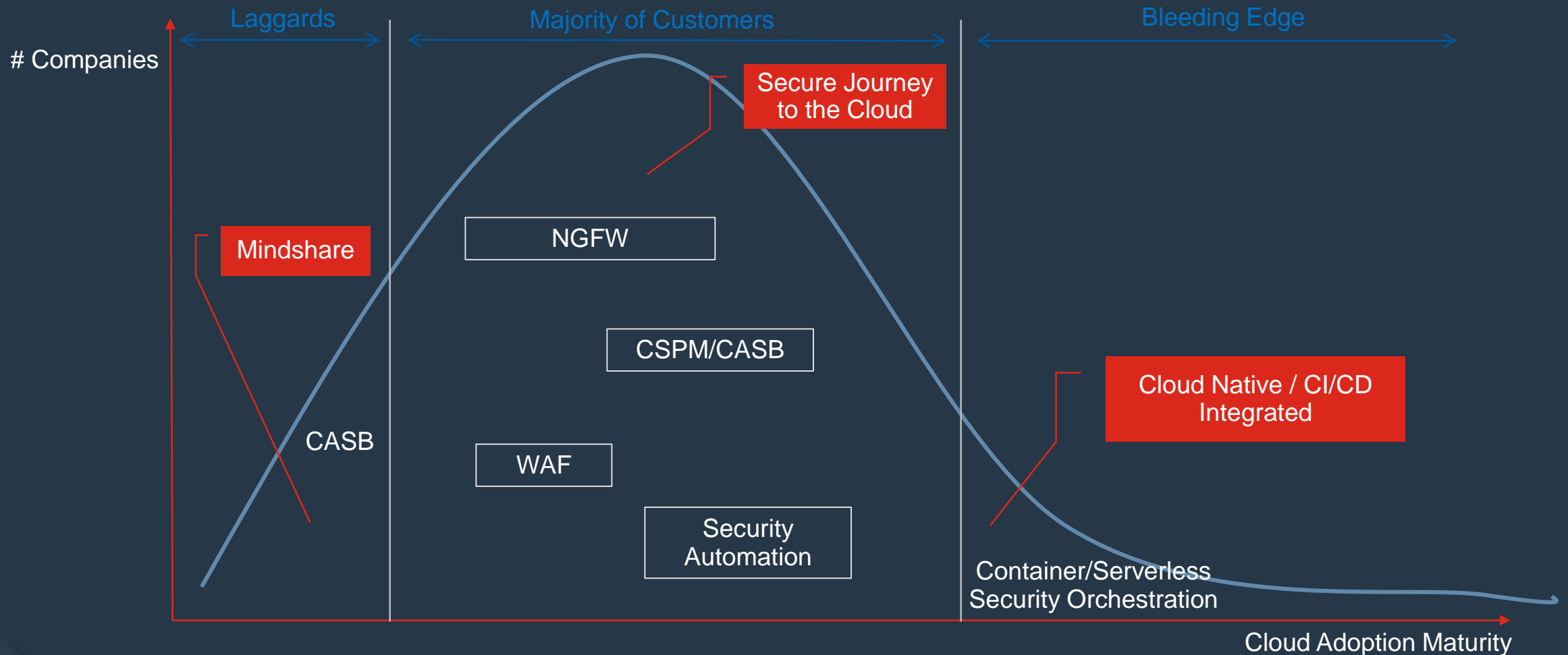


Risk = All of the above

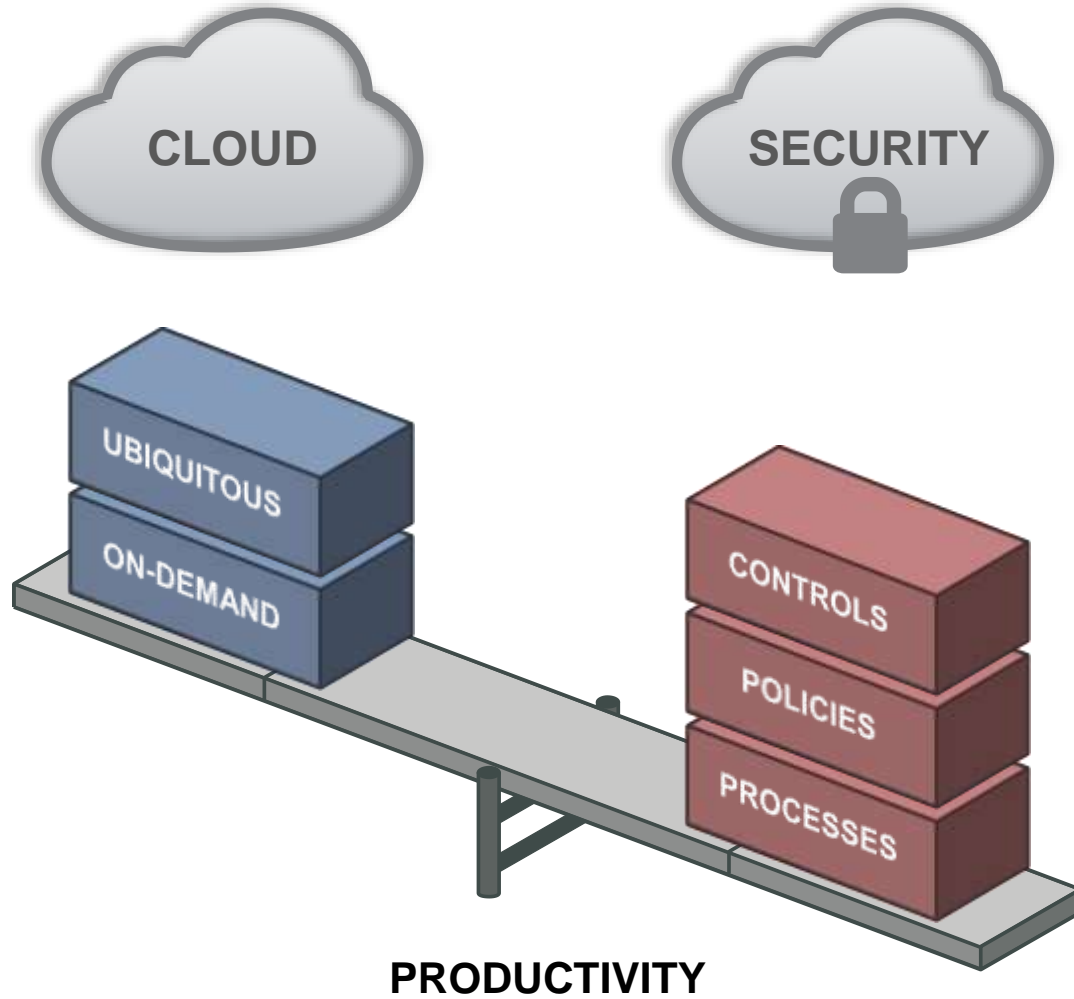




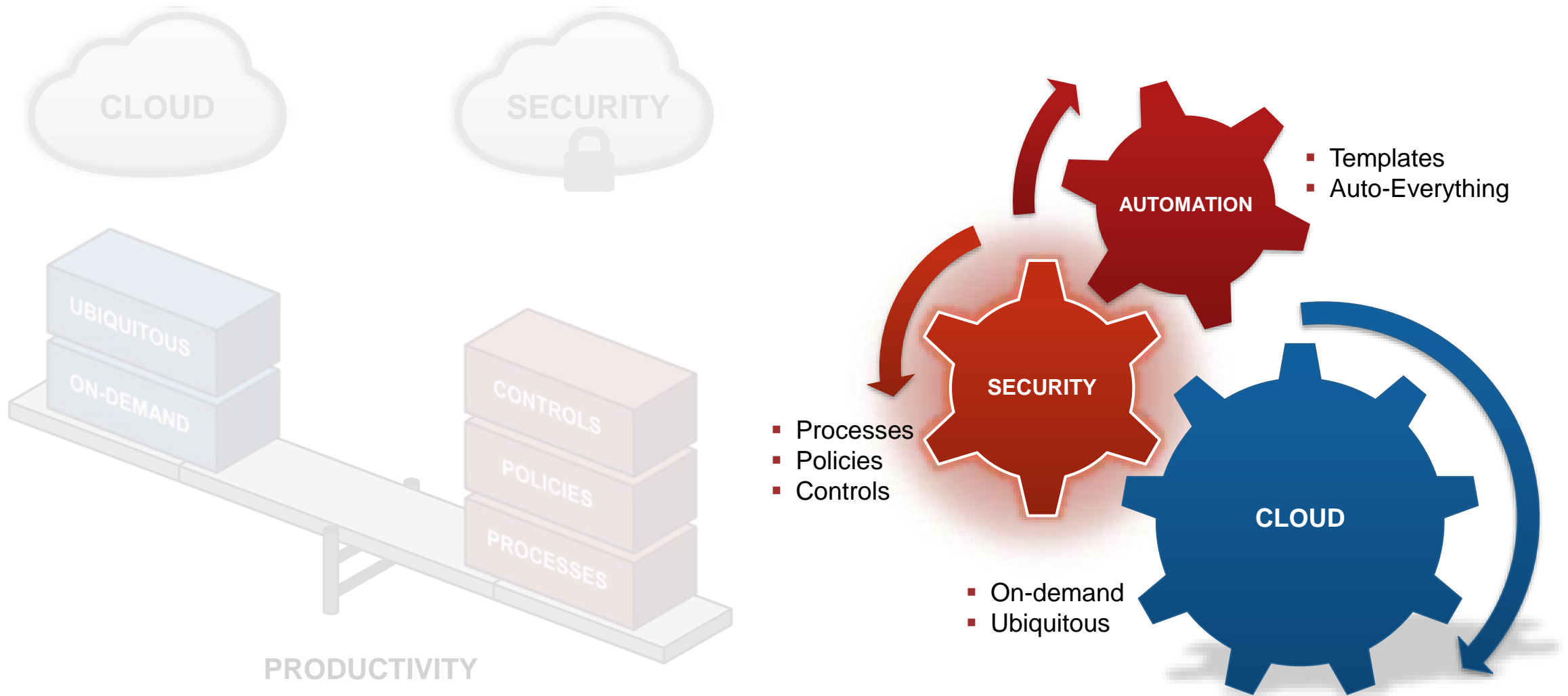
Cloud Adoption Market Breakdown



Security Thinking Evolution

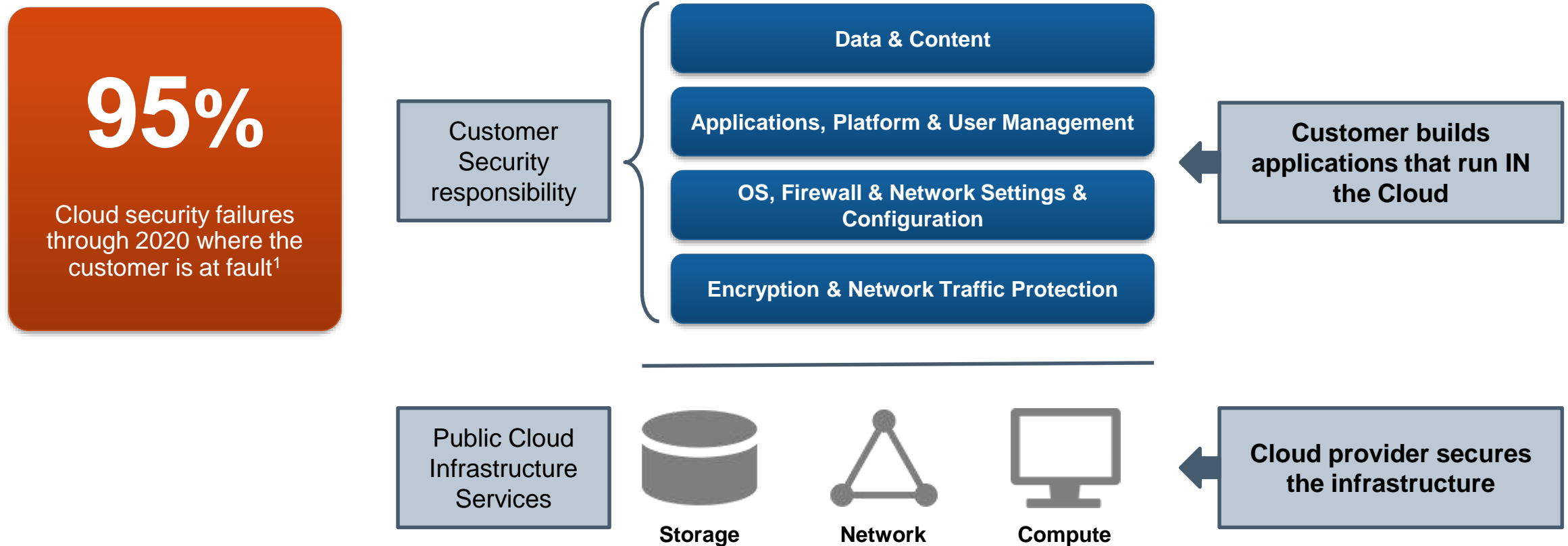


Security Thinking Evolution

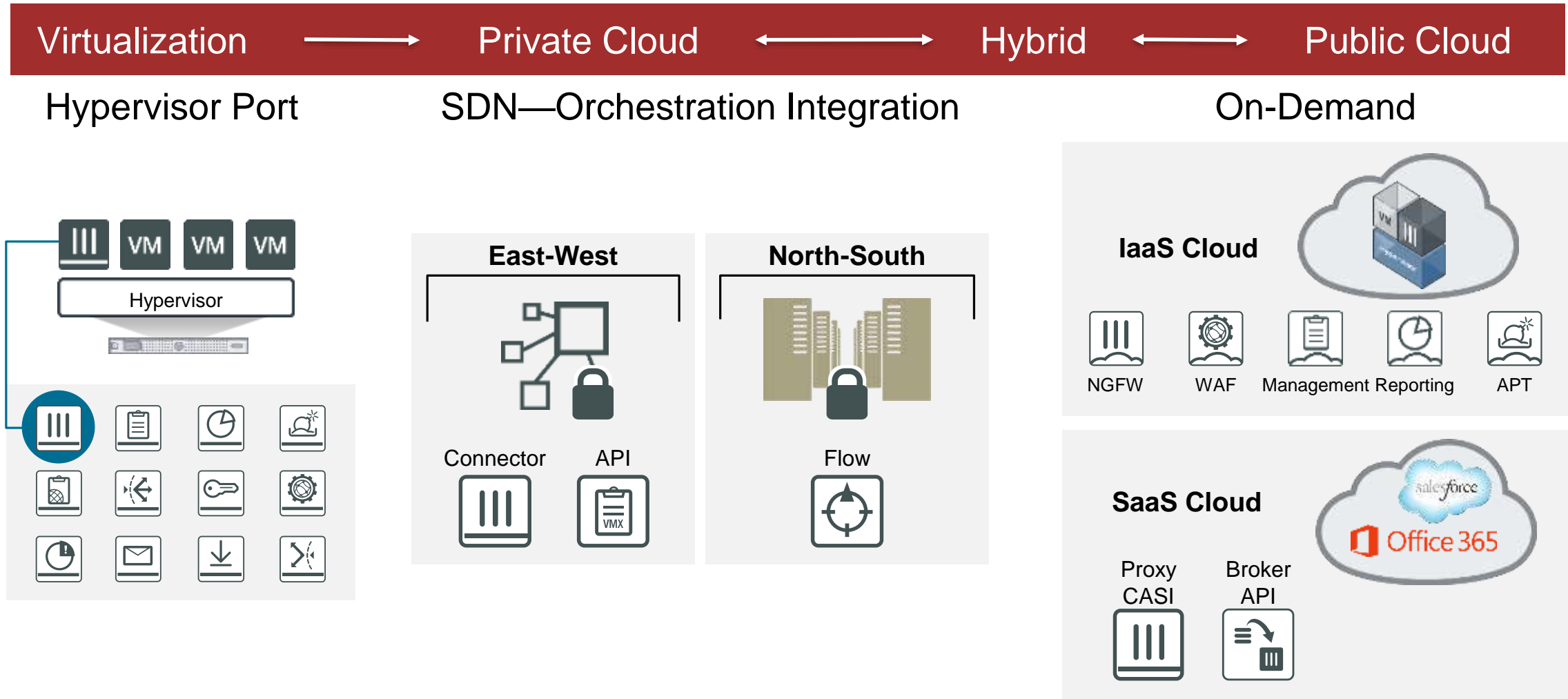


Shared Responsibility

The majority of the cloud security responsibility is on the user — not the provider



Cloud Security Evolution



Cloud Market Insights

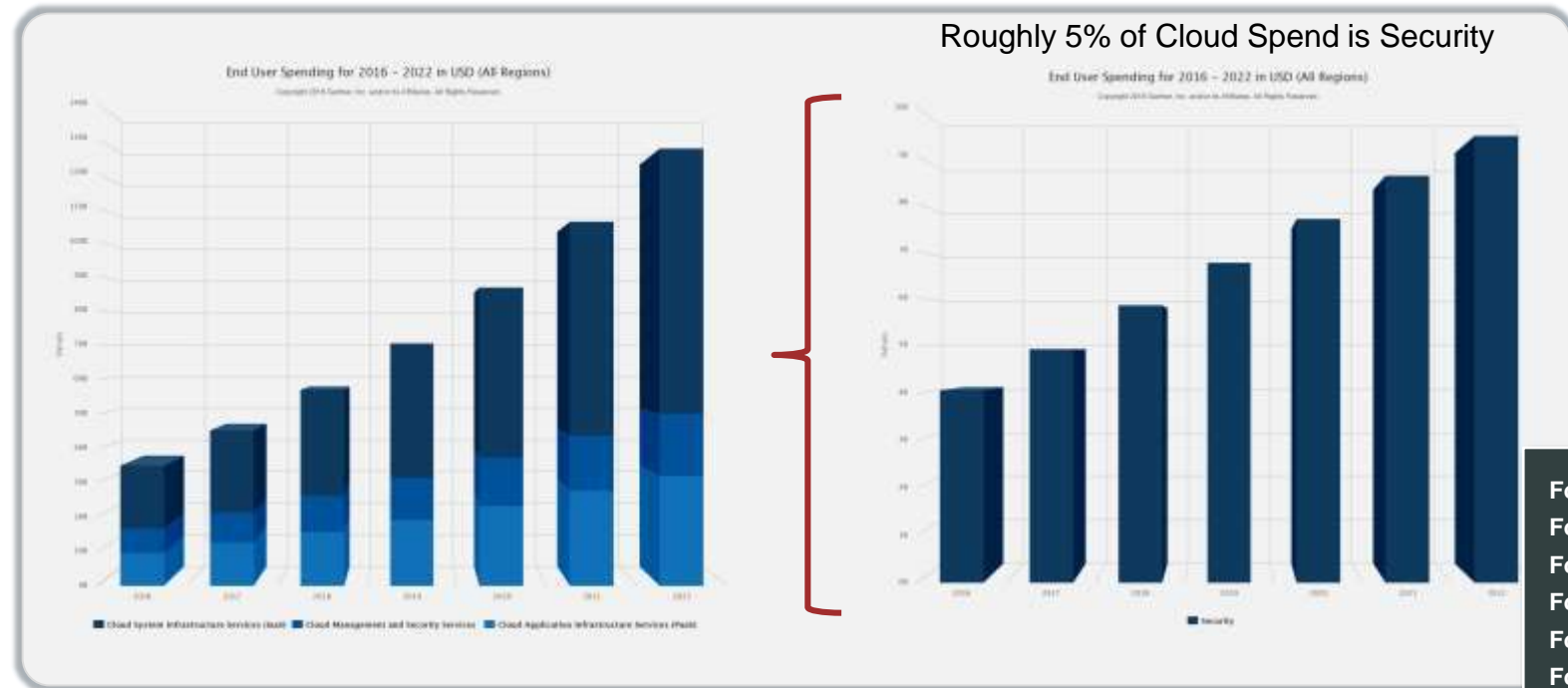
Information Technology / IT Services / IT Services / Managed Services and Cloud Infrastructure Services

IaaS and Infrastructure Utility Services

Top Vendors	Revenue 2016	Revenue 2017	YOY Growth	2017 Market Share
Amazon	9,775.3	12,220.7	+25%	33.2%
Microsoft	1,579.0	3,130.0	+98.2%	8.5%
Alibaba	670.4	1,090.1	+62.6%	3%
Google	500.2	780.0	+55.9%	2.1%
IBM	646.7	734.2	+13.5%	2%
Atos	504.7	586.5	+16.2%	1.6%
CGI	449.0	568.9	+26.7%	1.5%
Wipro	509.0	549.3	+7.9%	1.5%
Capgemini	458.6	526.3	+14.8%	1.4%
DXC	152.2	413.2	+171.4%	1.1%
Other Vendors	14,327.7	16,255.4	+13.5%	44.1%
Total	29,572.9	36,854.6	24.6%	100%

Source: Gartner (July 2018)

Revenue (Millions of U.S. Dollars)



FortiGate-VM
FortiWeb
FortiMail
FortiSandbox
FortiManager
FortiAnalyzer
FortiAuthenticator
FortiSIEM

Fortinet has offerings and partial offerings for only part of the cloud security market

CASB

CSPM

NGFW

Micro
Segmentation

Security
Analytics

Security
Management

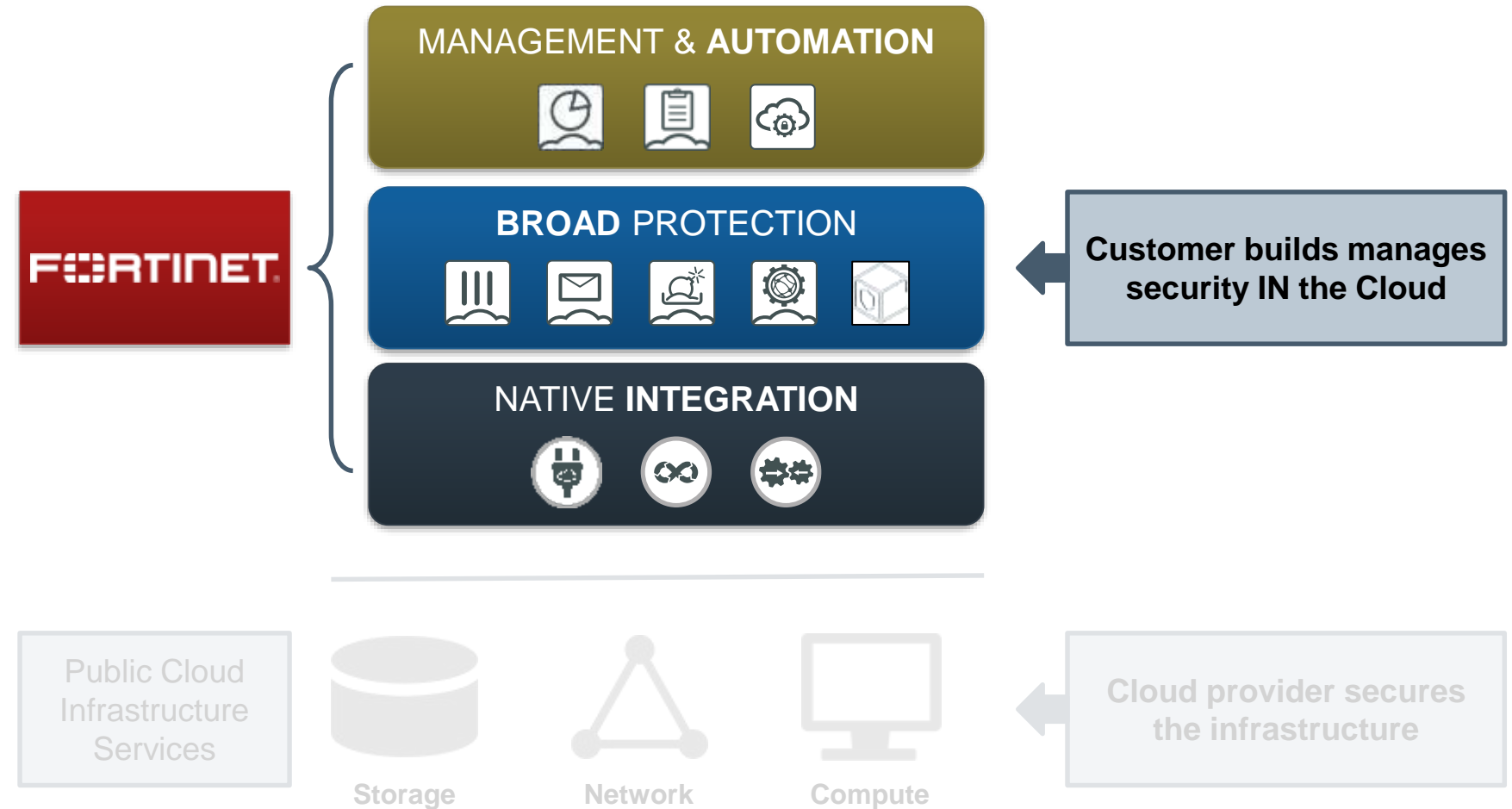
WAF

Security
Automation

Fabric
Products

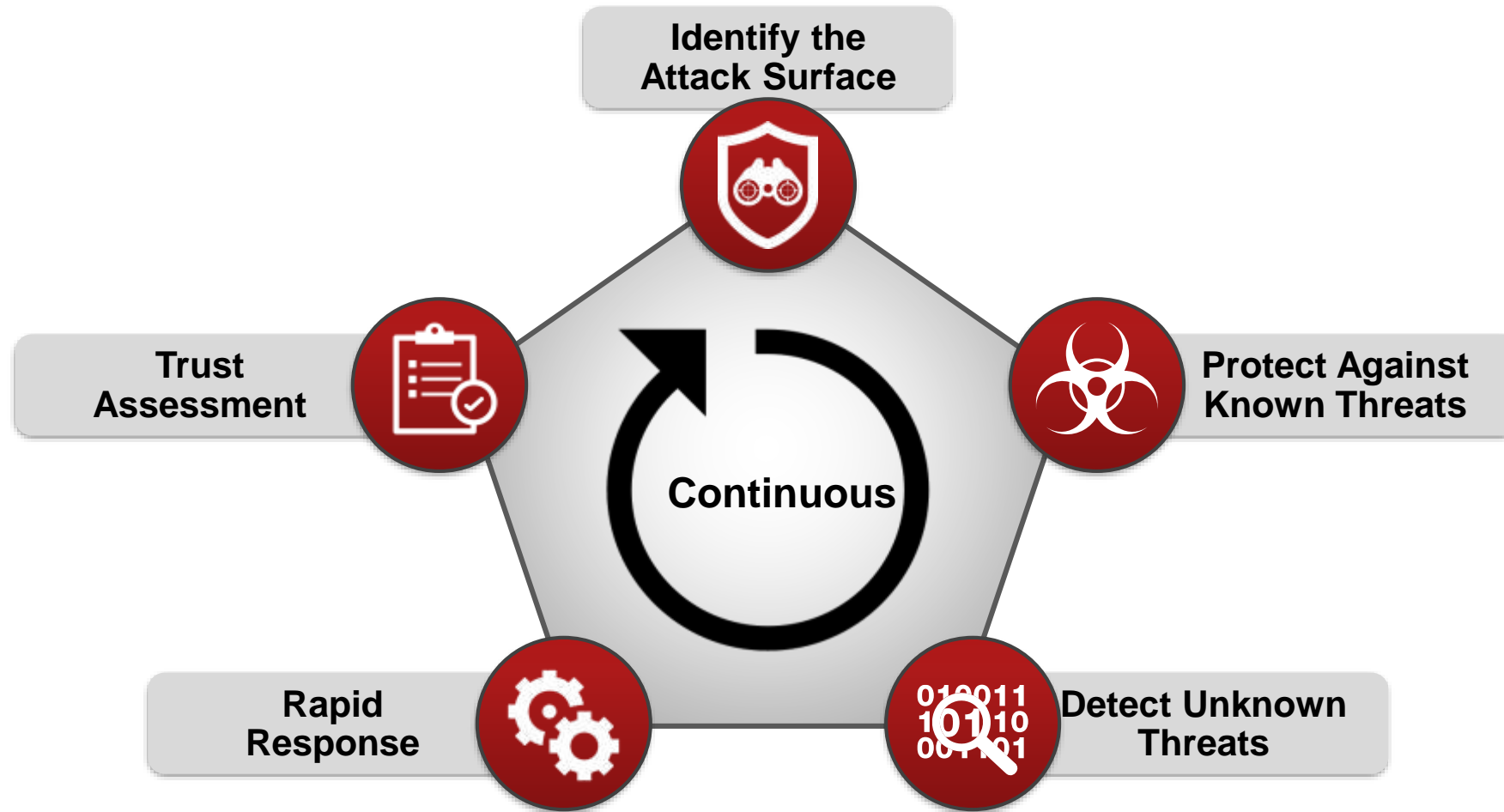
Customer Responsibility

Fortinet builds cloud security solutions to help the customer secure the cloud

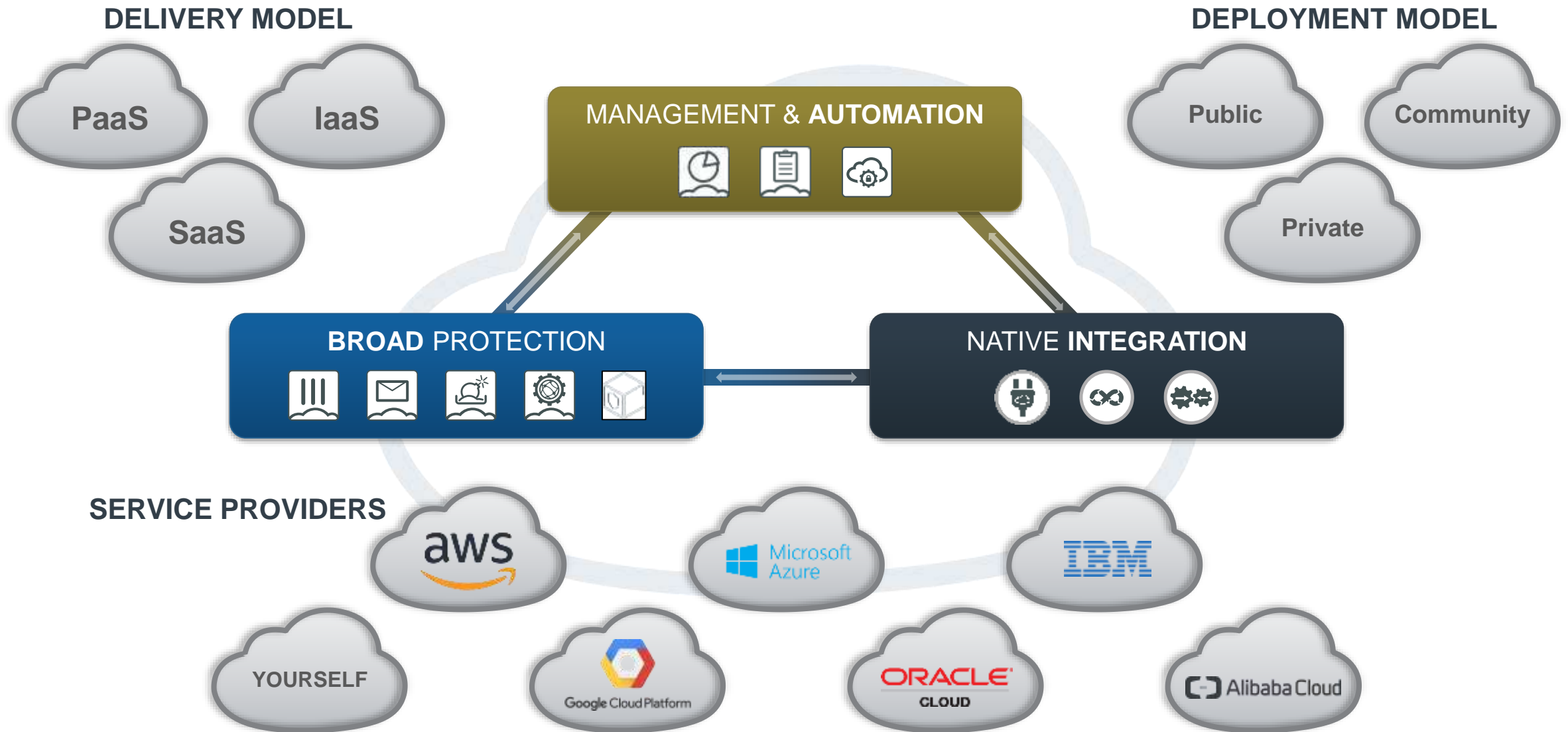


Security Framework for Digital Security

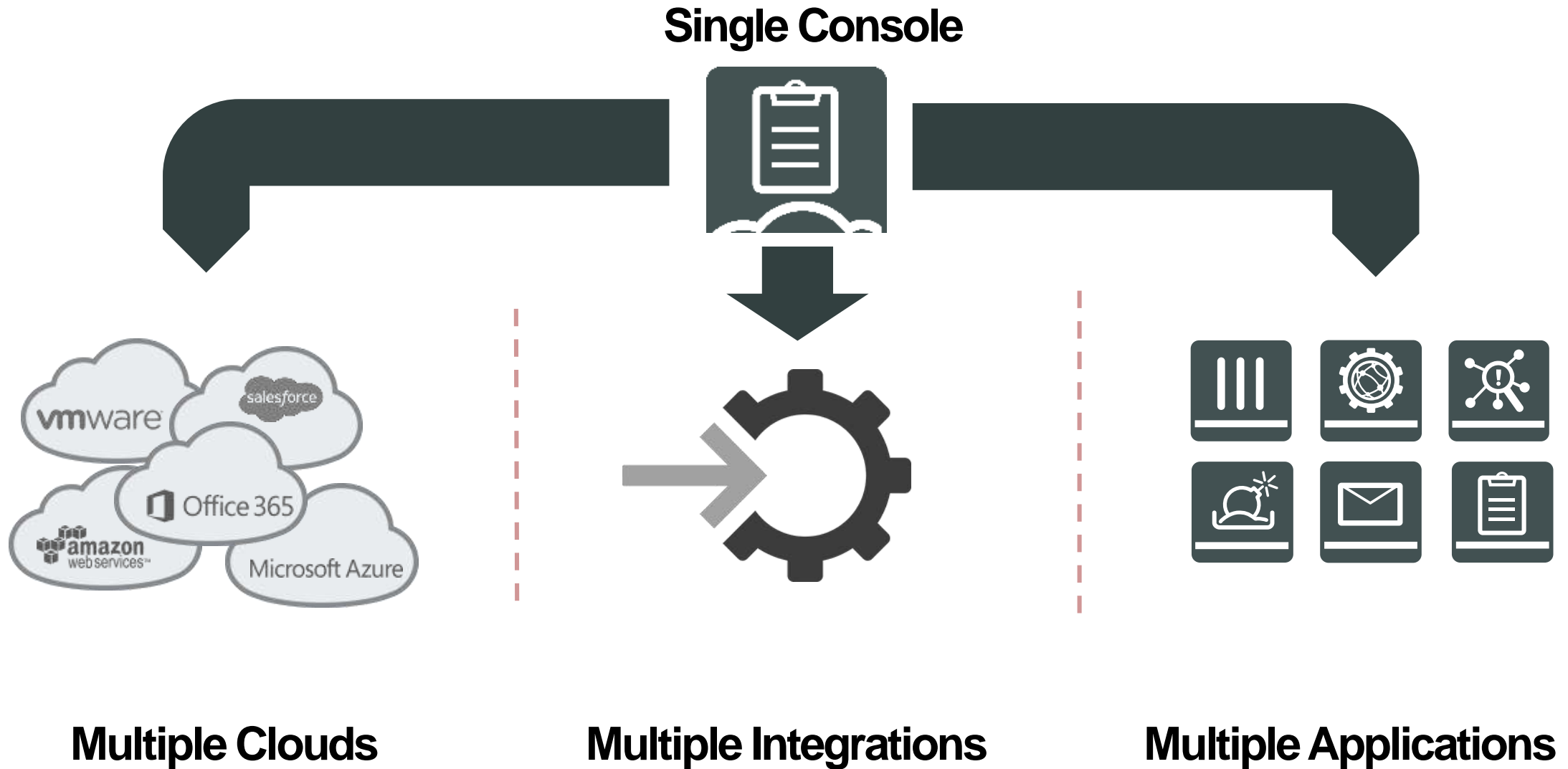
NIST Model



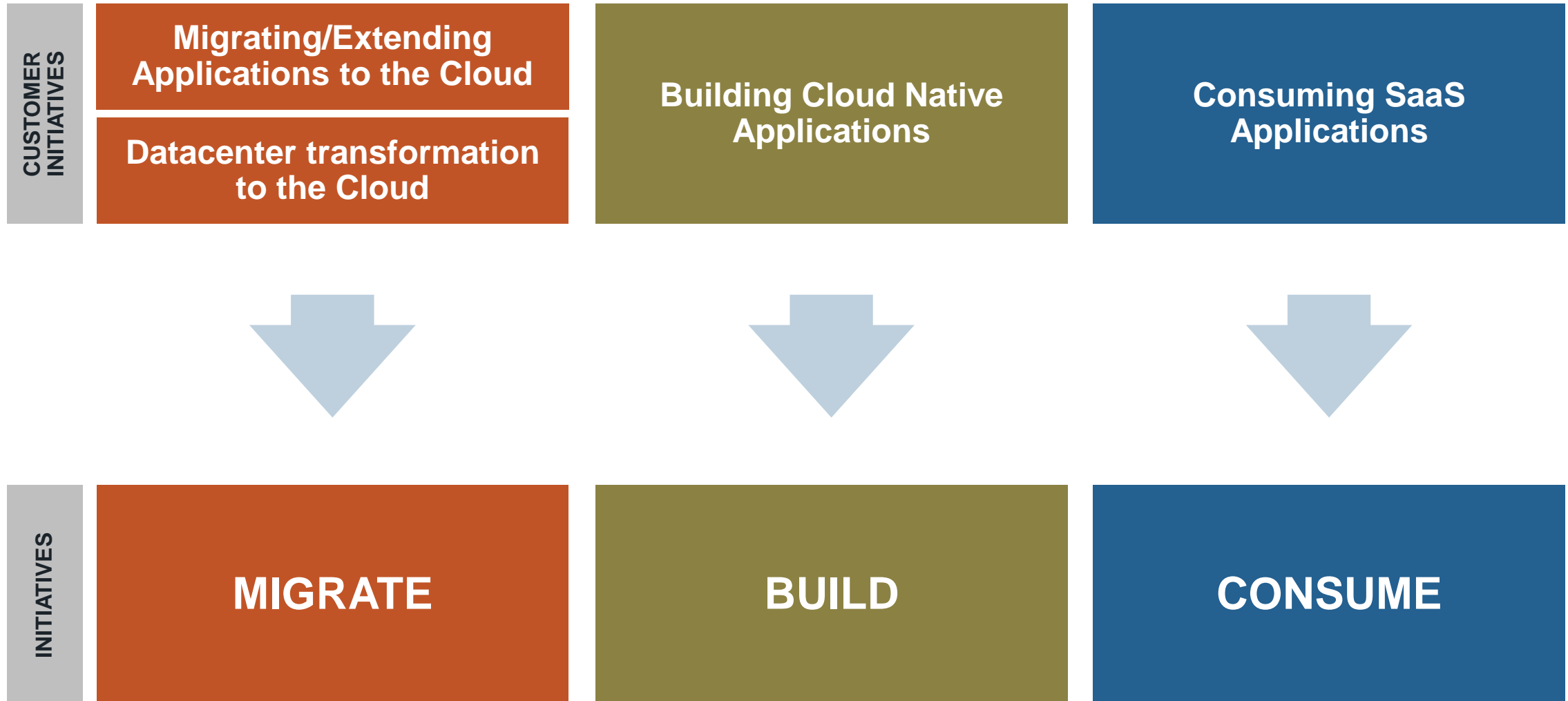
Fortinet Security Fabric for the Cloud



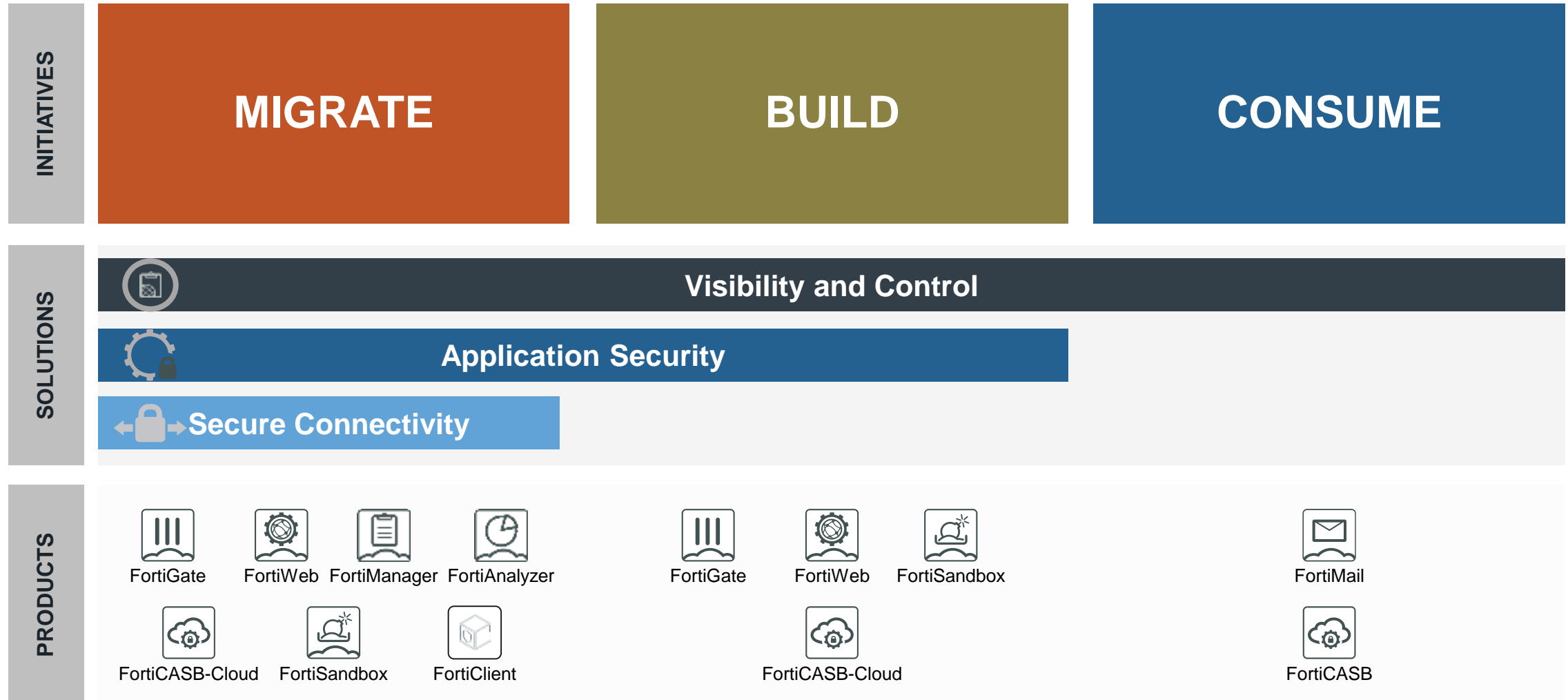
What's Needed? - Multi-Cloud Security



Cloud Adoption Initiatives



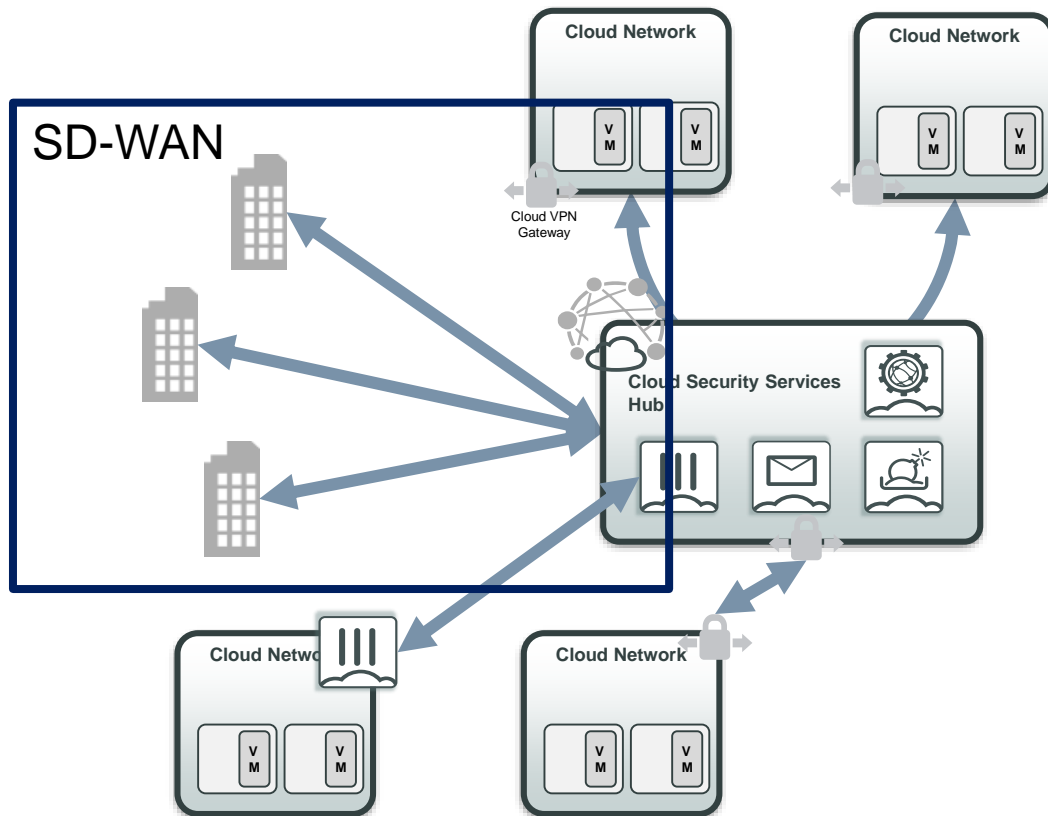
Fortinet Secures the Cloud Migration Journey



Cloud Security Services Hub

Customer Challenge

As organizations grow, and their consumption of the cloud increases and expands, the need to separate security management from application development increases. Different organizational units tend to build applications in different virtual networks and even different clouds and datacenters. Securing all disperse locations becomes challenging.



Solution

By building a central hub (transit network) for security functionality, that securely interconnects all disperse networks, locations, clouds and datacenters and can effectively enforce security policies between the different virtual networks and locations as well as offer central security filtering for traffic between these networks and the internet, organizations can effectively split the role of security management from application development.

Benefits

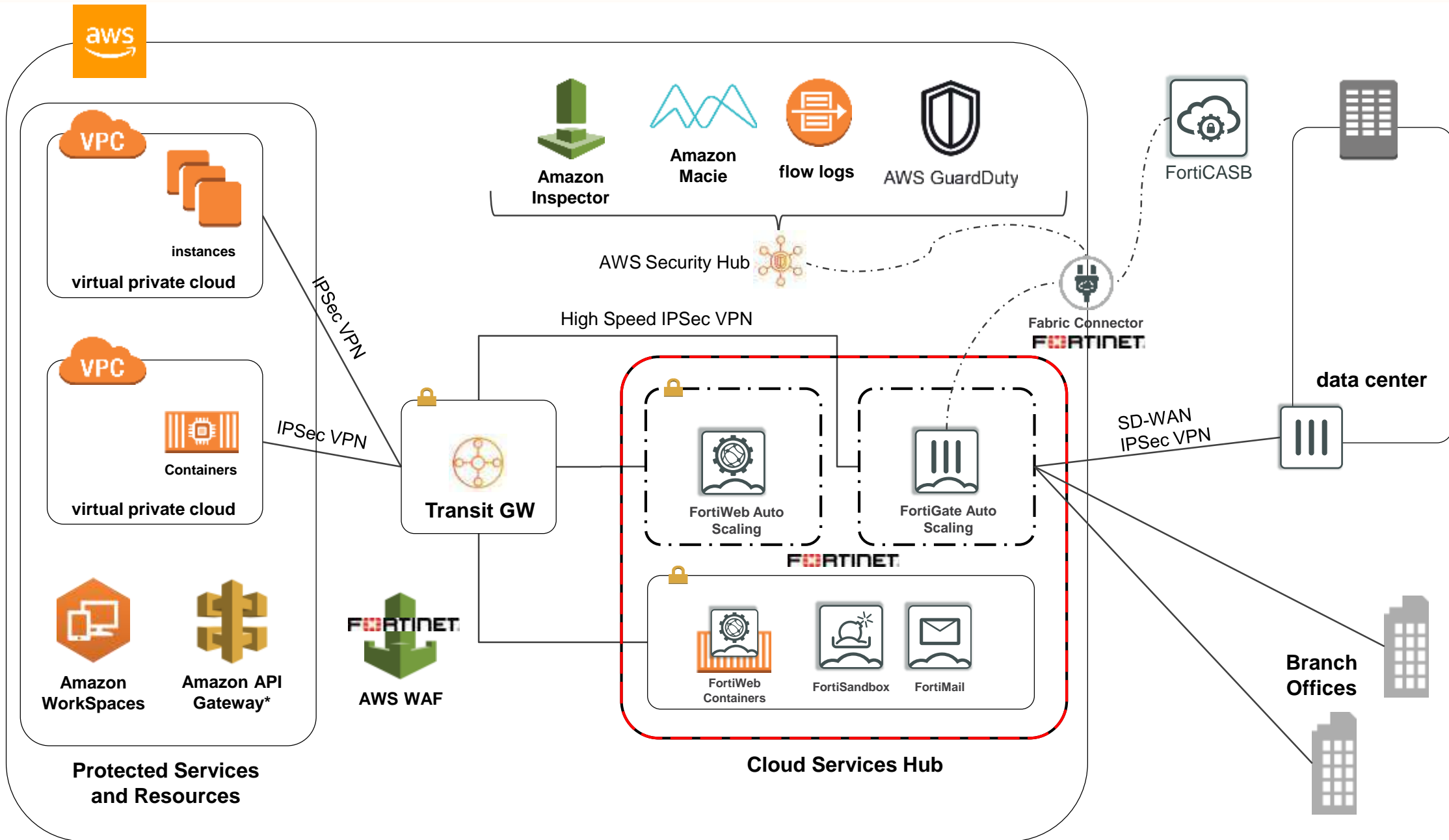
- The key benefits of this approach are the ability to enforce consistent security across the entire set of networks
- Additionally, organizational units can continue to develop security solutions autonomously without needing to wait for security policies to be applied and without exposing the organization to unwanted risk.

Unique Selling Points

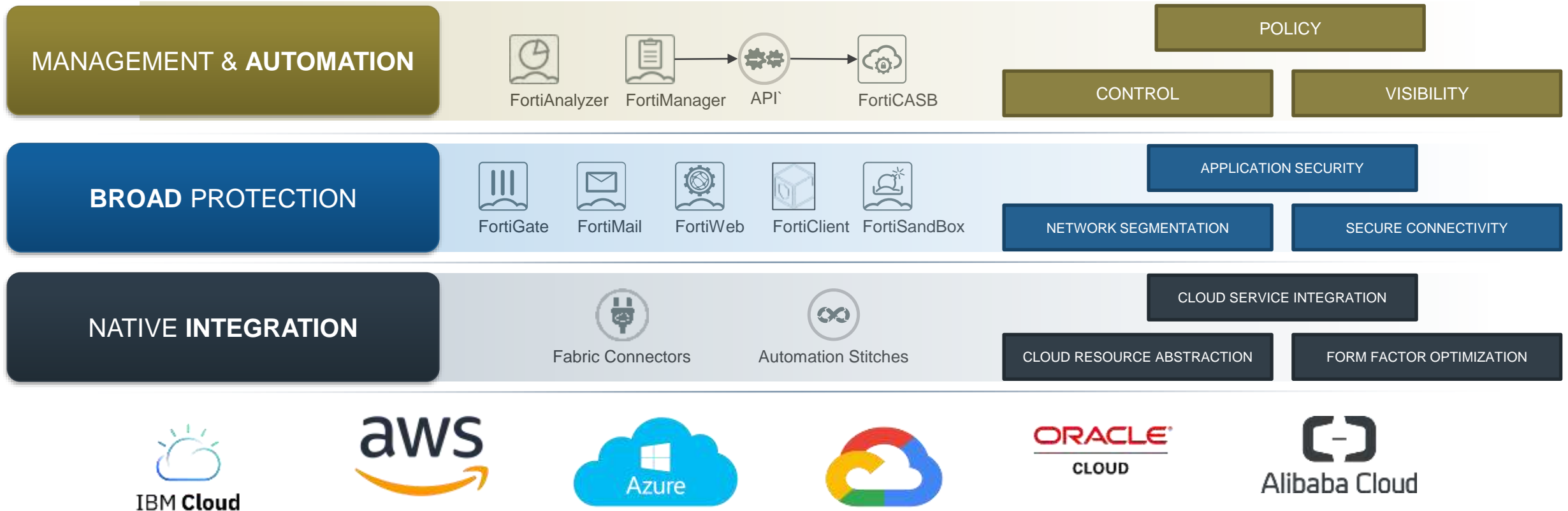
- High Speed VPN Connectivity with Scale-out and Scale-Up options
- Flexible network connectivity and advanced routing capabilities

Related Topics

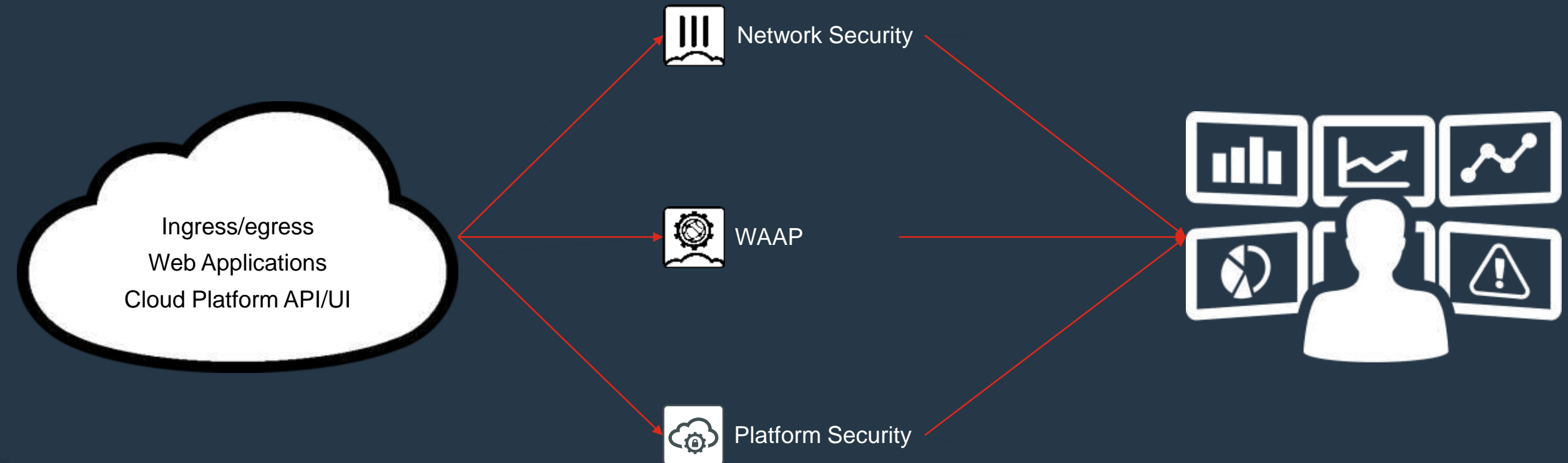
FortiGate-VM Datasheets
AWS Transit VPC & Transit Gateway functionality
GCP Shared VPC



Fortinet Cloud Security Strategy – 3 Pillars




Cloud Security - Technology Fundamentals



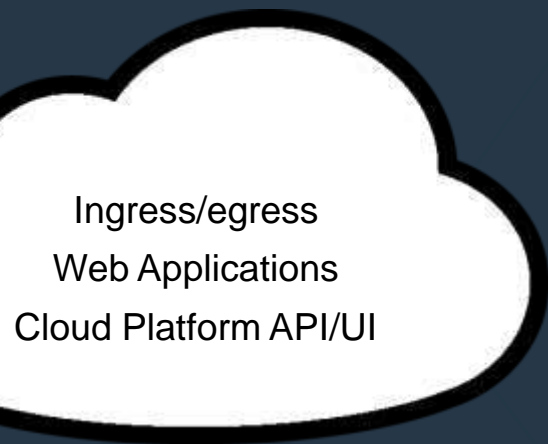
What Built in Cloud Network Security Lacks

- Management
 - The Human Factor
 - Operational Model
 - DevOps vs. SecOps
- Application Awareness
- Multi-Cloud

Comparison of Network Security Features and Terminology

	 AWS	 Azure	 GCP
Network Security			
VPN Gateway	VPC-to-Site IPsec	Azure VPN Gateway	Cloud VPN
Dedicated Network	Amazon Virtual Private Cloud (VPC)	Azure VNet	Cloud VPC
Transit Network	Requires Cisco Cloud Service Router (CSR)	Transit VNet	
User-Defined Routes	VPC Route Tables	Part of VNet Functionality	Cloud Router
Cloud Security Groups at Subnet Level		Azure Network Security Groups (NSGs)	Firewall Rules
Cloud Security Groups at VNIC Level	AWS Security Groups	NSGs	
IPv6 Security Groups	AWS Security Groups		
Attribute-Based Cloud Security Groups		Application Security Groups	Source and Target Tags
Subnet Access Lists	Network ACLs	Endpoint ACLs	
Dedicated DDOS-Free Connection	AWS Direct Connect	Azure Express Route	Dedicated Interconnect
DDOS Protection	AWS Shield, AWS Shield Advanced	Azure DDOS Protection (in Preview)	CloudArmor (Not Scrubbing)
Traffic Tracking	Flow Logs	Flow Logs	
WAF (OWASP Top 10 Core)	AWS WAF	Azure Application Gateway	
WAF (Managed Third-Party Rules)	AWS WAF		
WAF Policy Language (Bespoke Rules)	AWS WAF		

Cloud Security – Fortinet Differentiators



FortiGate NGFW

Most Scalable (out and up) – VPN, IPS, App Control
Multiple Connectors – Multi-Cloud, Multi-Org, Cloud Services
HA Failover (Unicast)



FortiWeb WAF

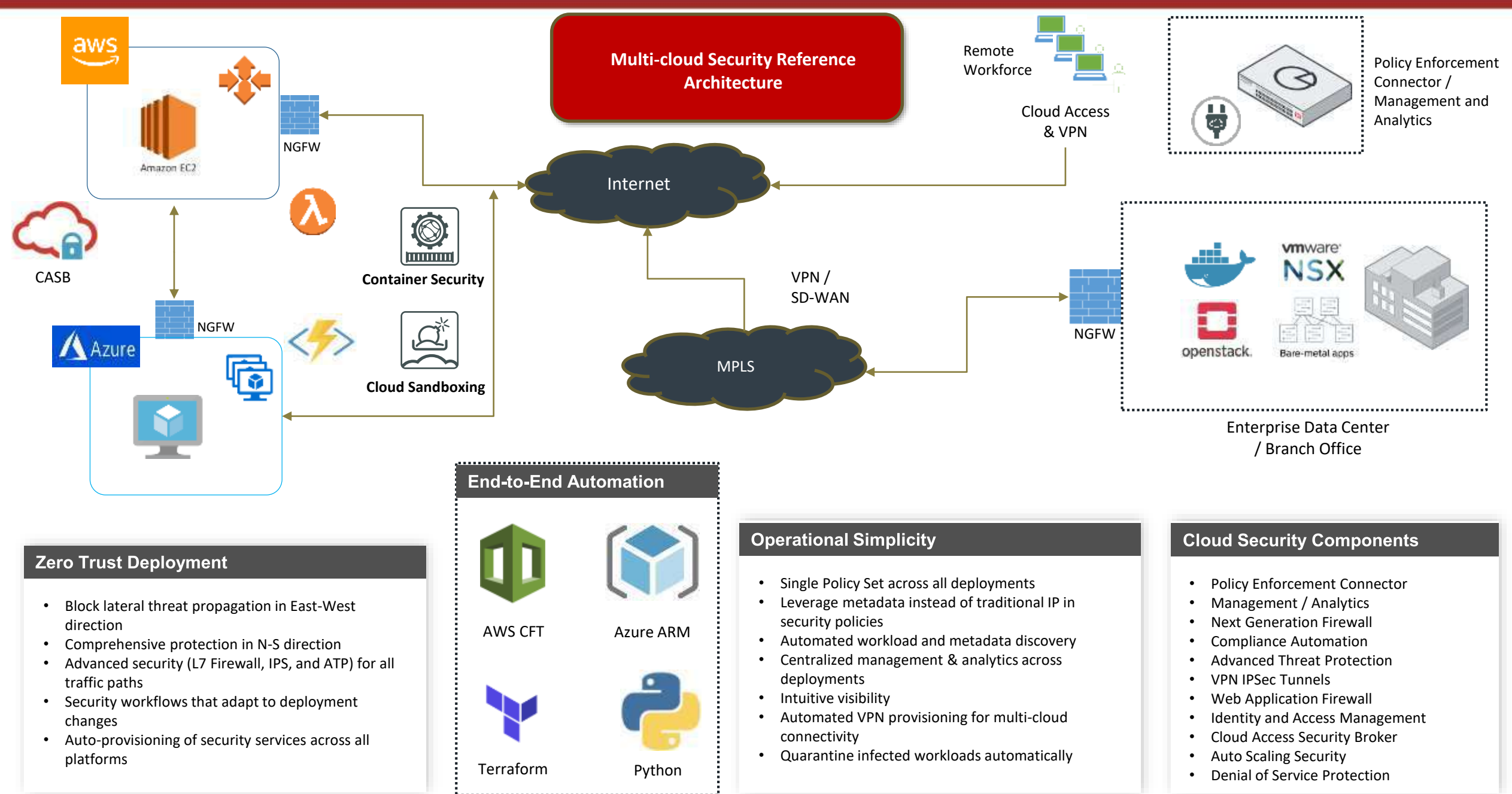
Form factor flexibility – Docker for CI/CD, SaaS
ML simplicity and Accuracy – WAAP for All
Fabric Integration – SOC Integration



FortiCASB-Cloud
Platform Security

Multi-Cloud Dashboards - Consistency
FortiGuard Labs integration – Advanced Threat Protection
Fabric Integration – SOC Integration





Realizing the Vision of: Security Driven Networking

BROAD

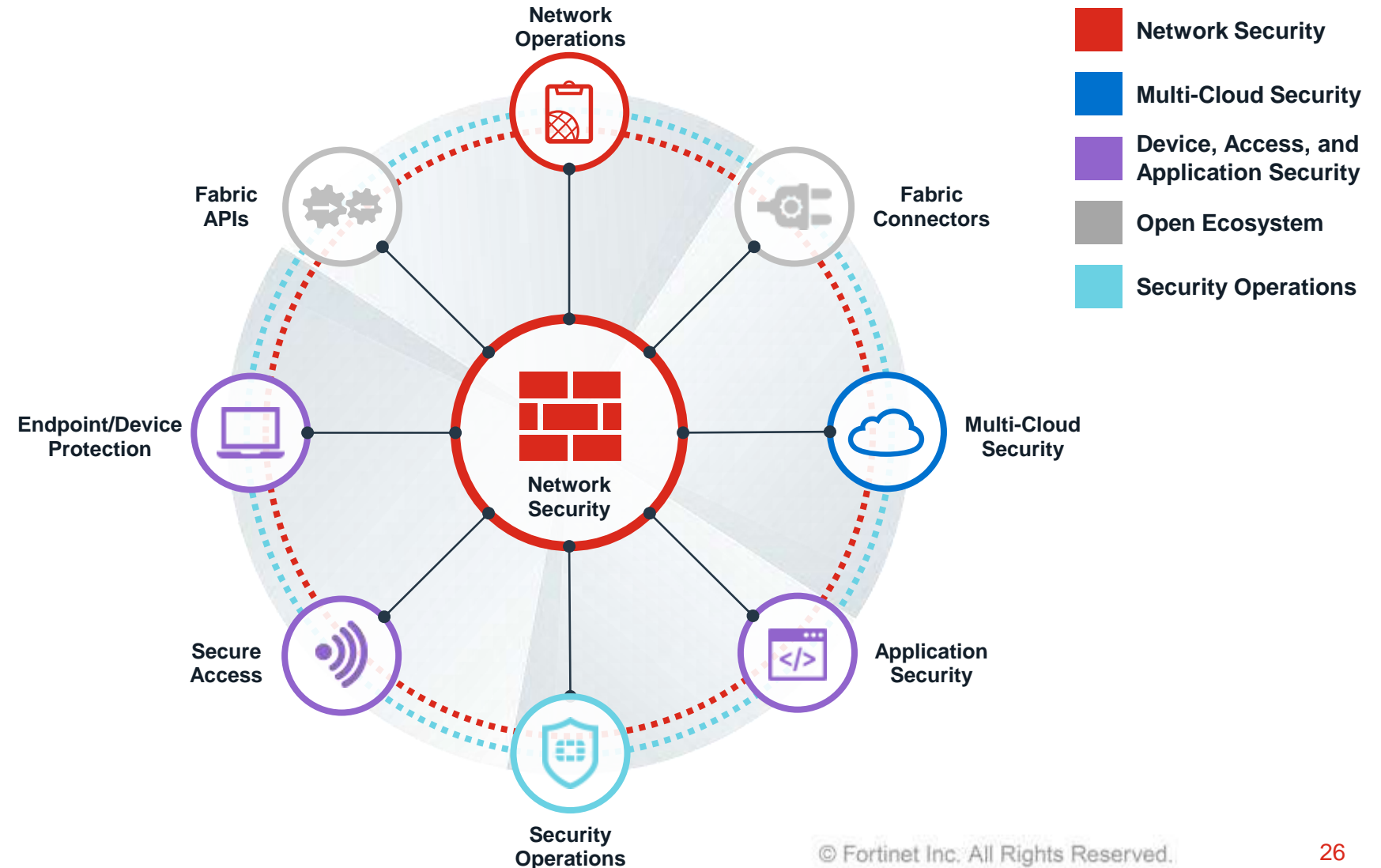
Visibility of the entire
digital attack surface

INTEGRATED

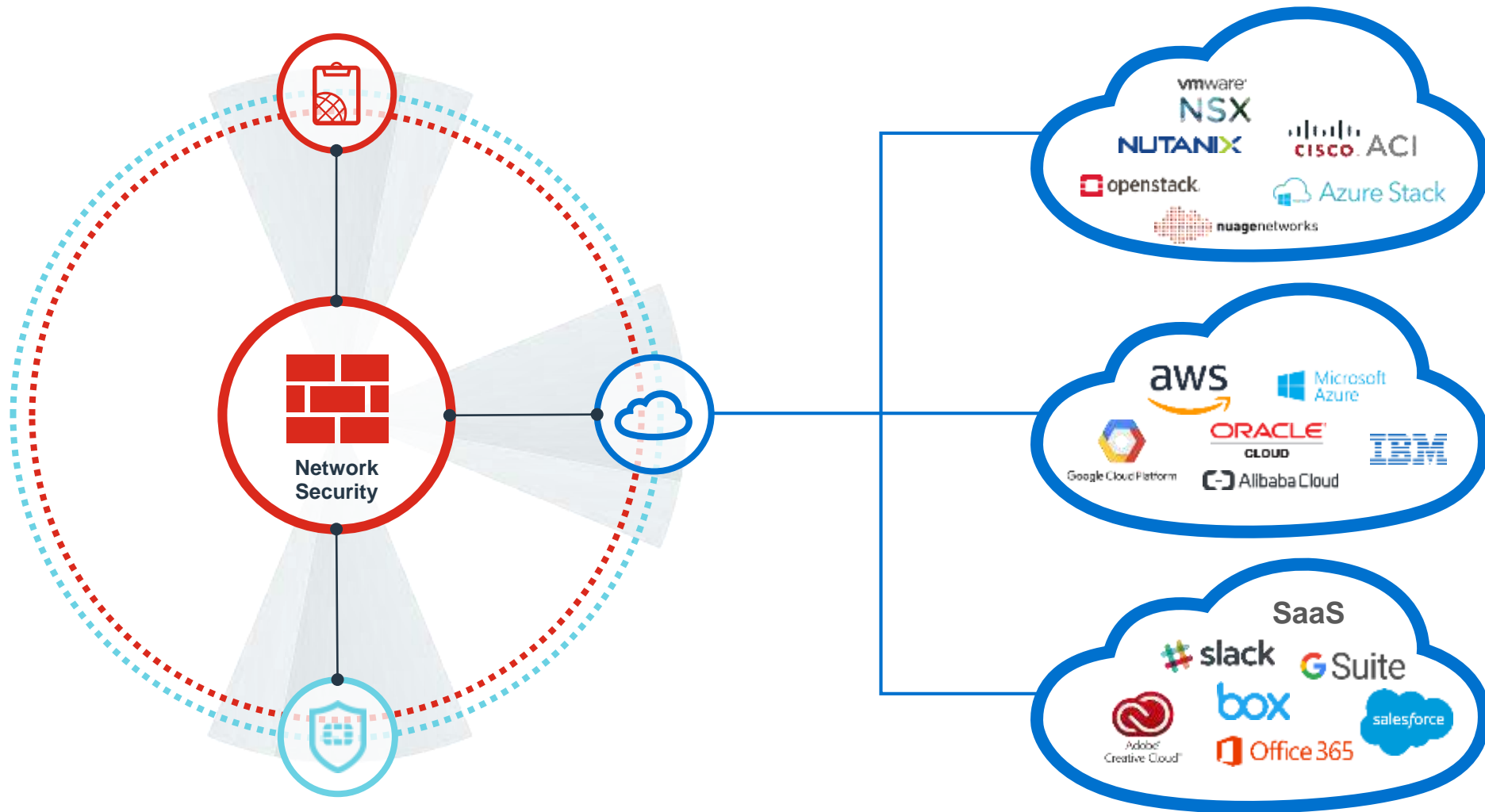
Protection across all devices,
networks, and applications

AUTOMATED

Operations and response
driven by Machine Learning

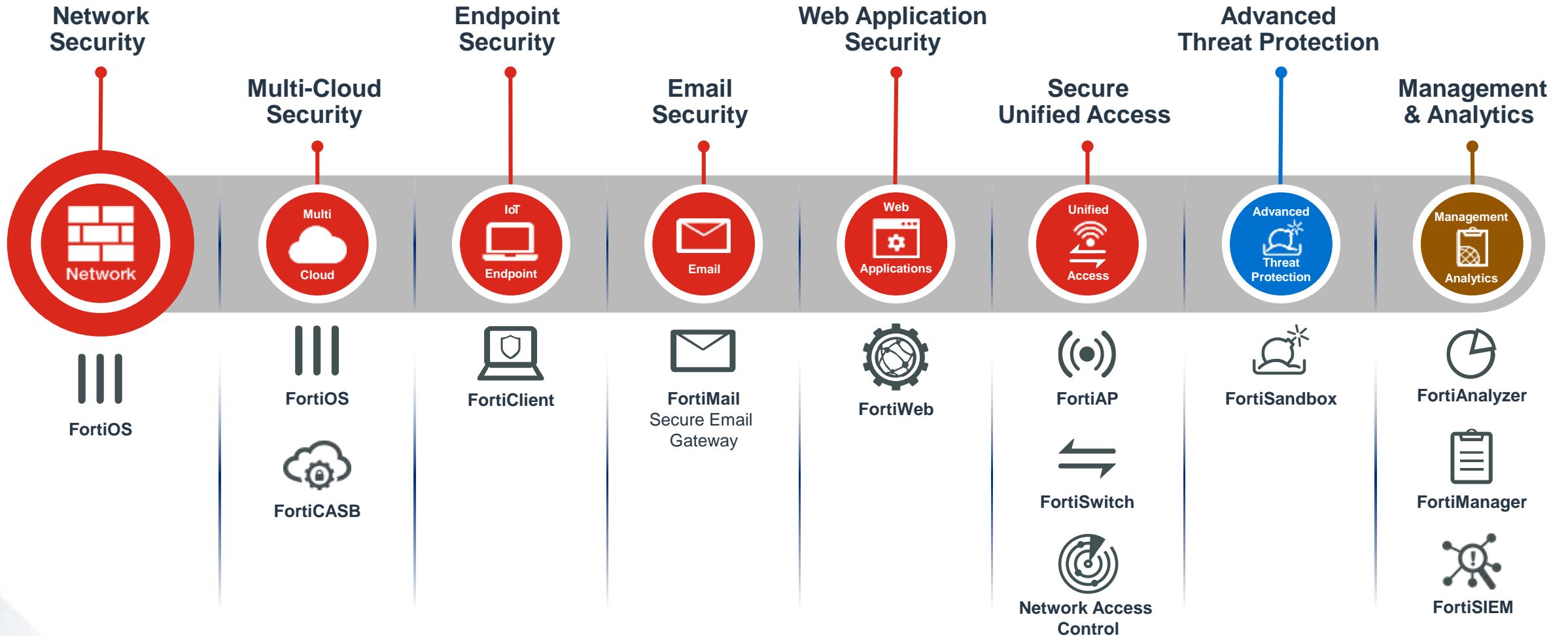


Fortinet Security Fabric—Cloud



The Broadest Security Portfolio in the Industry

Built from the ground up to deliver true integration end-to-end



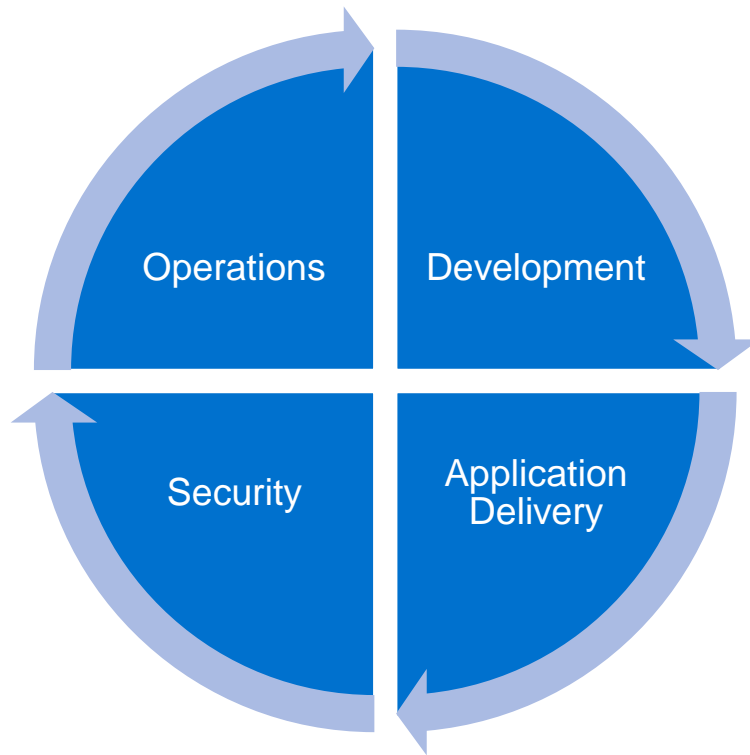
Virtual Appliance Platforms

B BYOL **P** PAYG

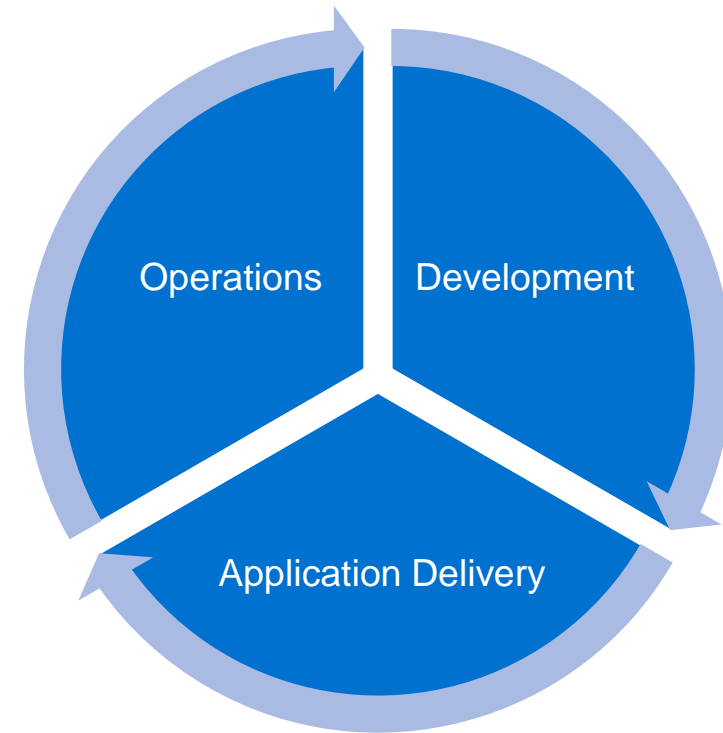
	VMWare vSphere	Citrix Xen Server	Xen	KVM	Microsoft Hyper-V	Nutanix AHV	Amazon AWS	Microsoft Azure	Oracle OPC	Google GCP	Aliyun
FortiGate-VM	✓	✓	✓	✓	✓	✓	B P	B P	B	B P	B P
FortiManager-VM	✓	✓	✓	✓	✓	✓	B P	B	B	B	B
FortiAnalyzer-VM	✓	✓	✓	✓	✓		B P	B	B	B	B
FortiWeb-VM	✓	✓	✓	✓	✓		B P	B P	B	B	
FortiWeb Manager-VM	✓						B				
FortiMail-VM	✓	✓		✓	✓	✓	B	B			
FortiAuthenticator-VM	✓		✓	✓	✓		B				
FortiADC-VM	✓	✓	✓	✓	✓	✓	B	B			
FortiVoice-VM	✓	✓		✓	✓		B	B			
FortiRecorder-VM	✓	✓		✓	✓		P				
FortiSandbox-VM	✓			✓			B P	P			
FortiSIEM	✓			✓			B				
FortiProxy-VM	✓			✓			B	B			

The Integration of Security Automation Into the Application Lifecycle

DevSecOps



DevOps





Protection for the Layer 7 Perimeter



Web Protection



API Protection



Bot Protection

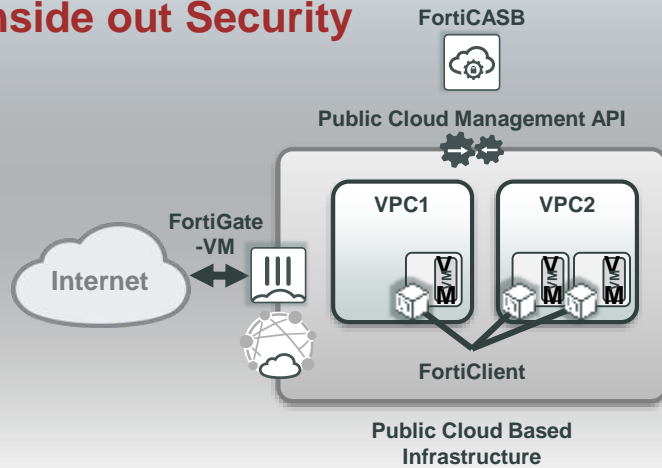
Cloud Security Use Cases



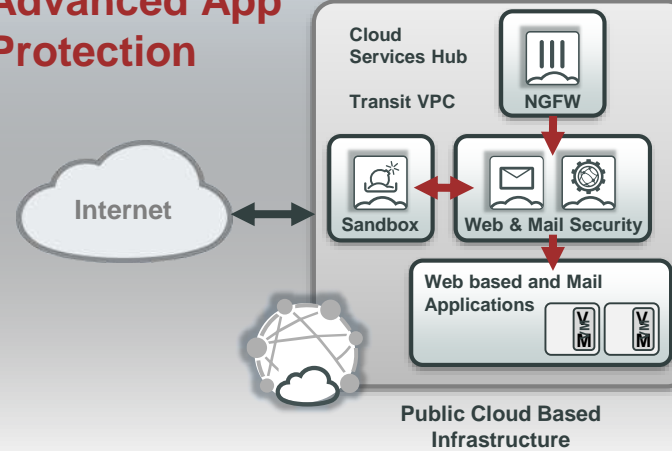
- SaaS Visibility and Control
- Cloud Infrastructure Visibility and Control
- Compliance in the Cloud
- Cloud Based Security management and analytics
- Web Application Security
- Intent Based Segmentation
- Container Security
- Cloud Workload Protection
- Secure Hybrid Cloud
- Cloud Security Services Hub
- Secure Remote Access

Top Uses Cases

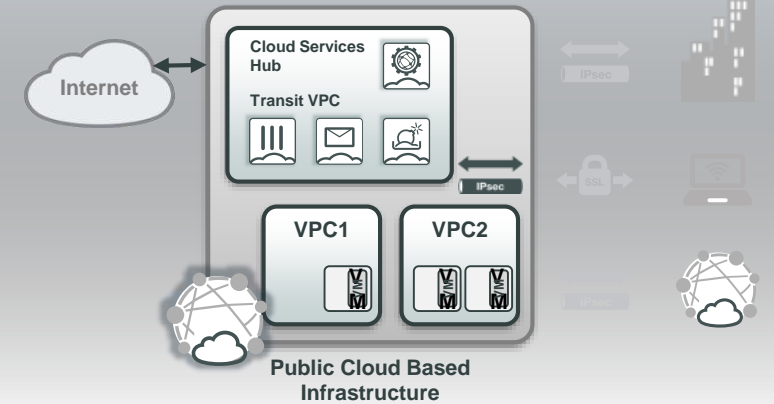
Inside out Security



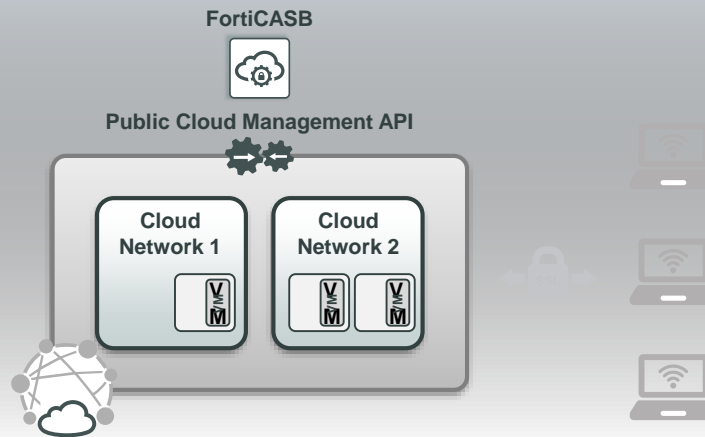
Advanced App Protection



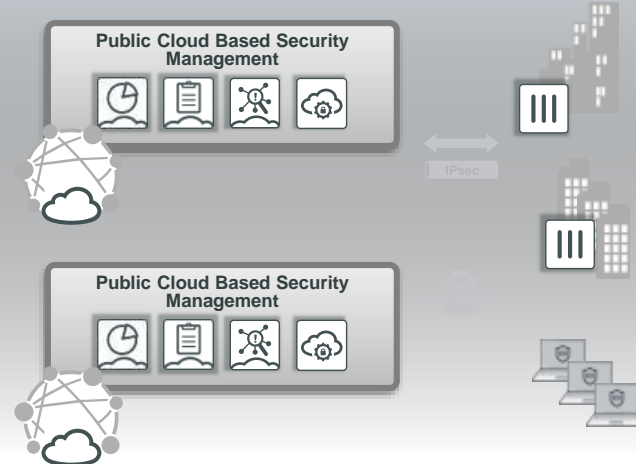
Cloud Services Hub



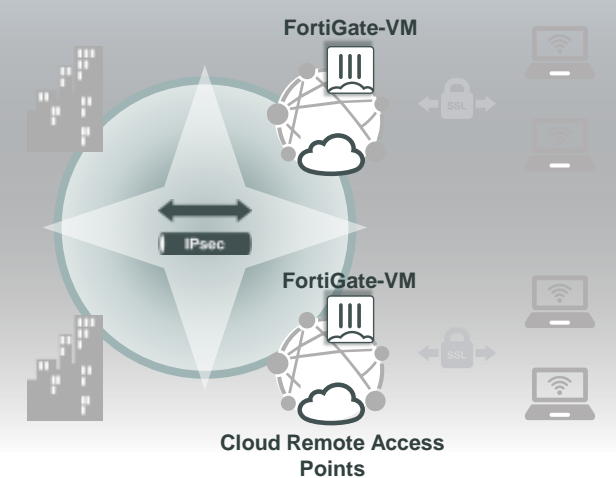
IaaS and SaaS



Security Management



Remote Access VPN



BRACE YOURSELVES



PERFORMANCE IS COMING

Performance Testing

FortiTester includes a wide range of testing functionalities, such:

- » Connection per Second
- » Request per Second
- » Concurrent Connection
- » Throughput
- » HTTP Transaction
- » Packet per Second
- » Payload Throughput
- » Latency
- » Loss Rate
- » Back to Back and more...



Performance Testing

FortiTester includes a wide range of protocols and applications

HTTP	HTTPS	SSL	IPSEC	SSL-VPN	UDP
TCP	RFC Benchmark	DNS	NTP	RADIUS	SIP
TFTP	BitTorrent	CIFP/SMB	FIX	FTP	IMAP
LDAP	NFS	POP3	PSQL	RDP	SMTP
YouTube	SSH	DHCP	WhatsApp	IGMP	RTSP/RTP

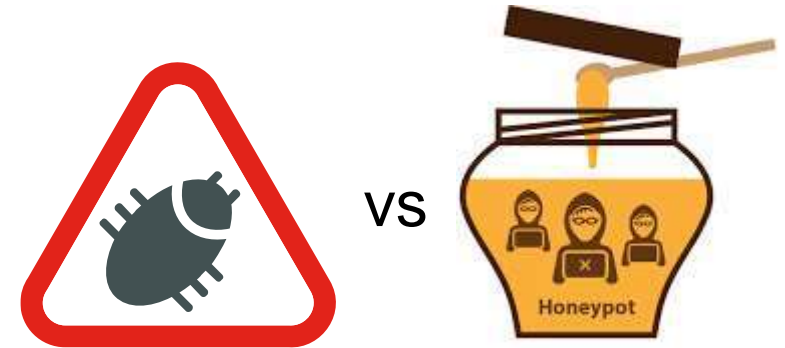
Deception is Widely Used in



Natural world



Human warfare



Cybersecurity warfare
(attack vs defend)

FortiDeceptor: Flexible

DEPLOYMENT

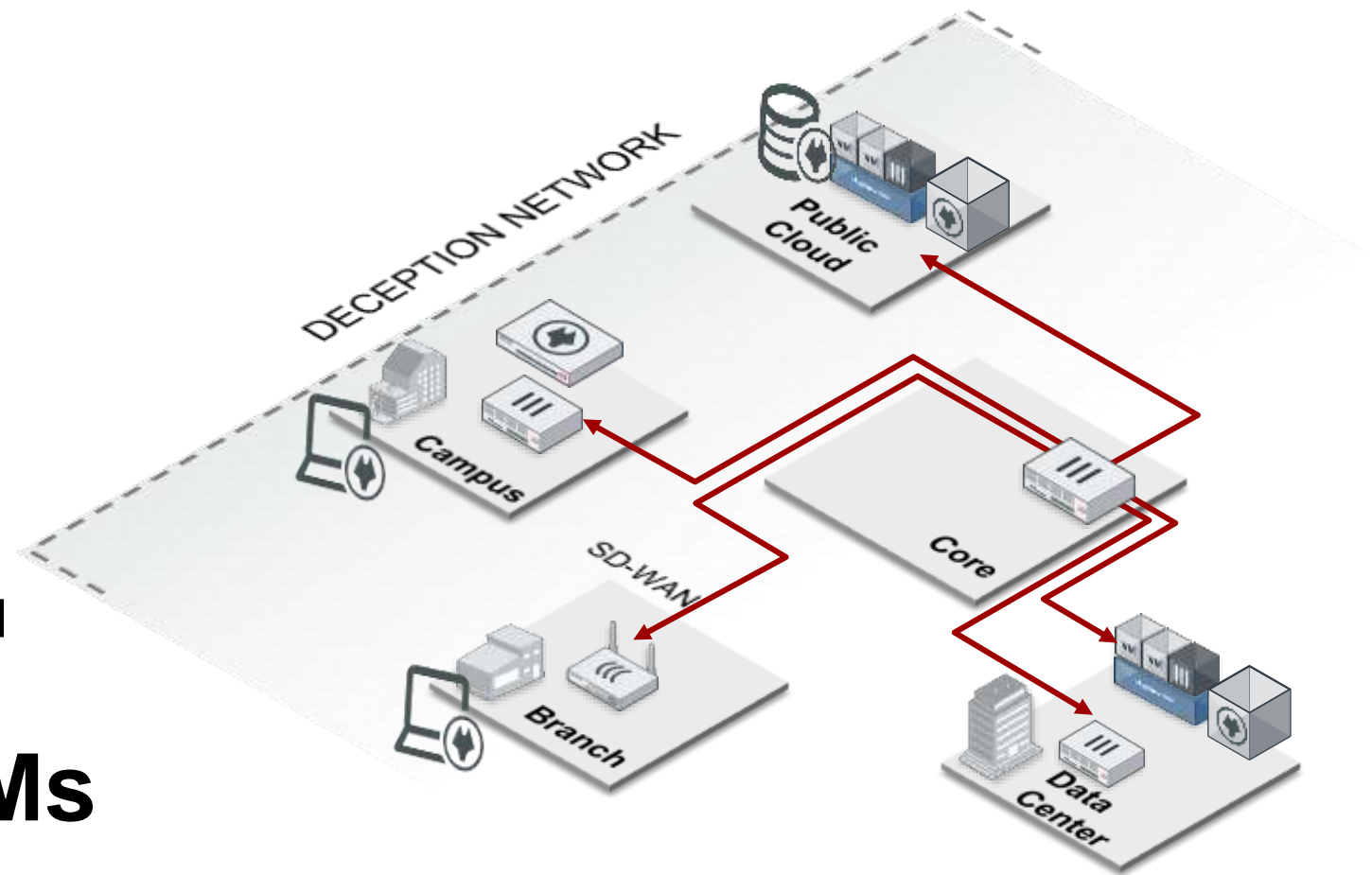
- On-Premise
- Public Cloud

DECOYS

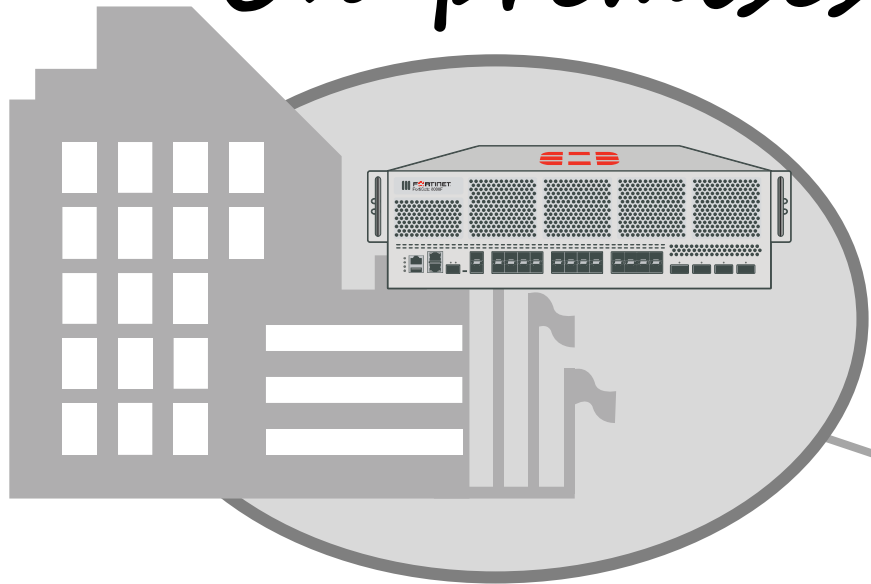
- Branch
- Campus
- Data Center/Public Cloud

DECEPTION VMs

- Windows
- Linux



On-premises

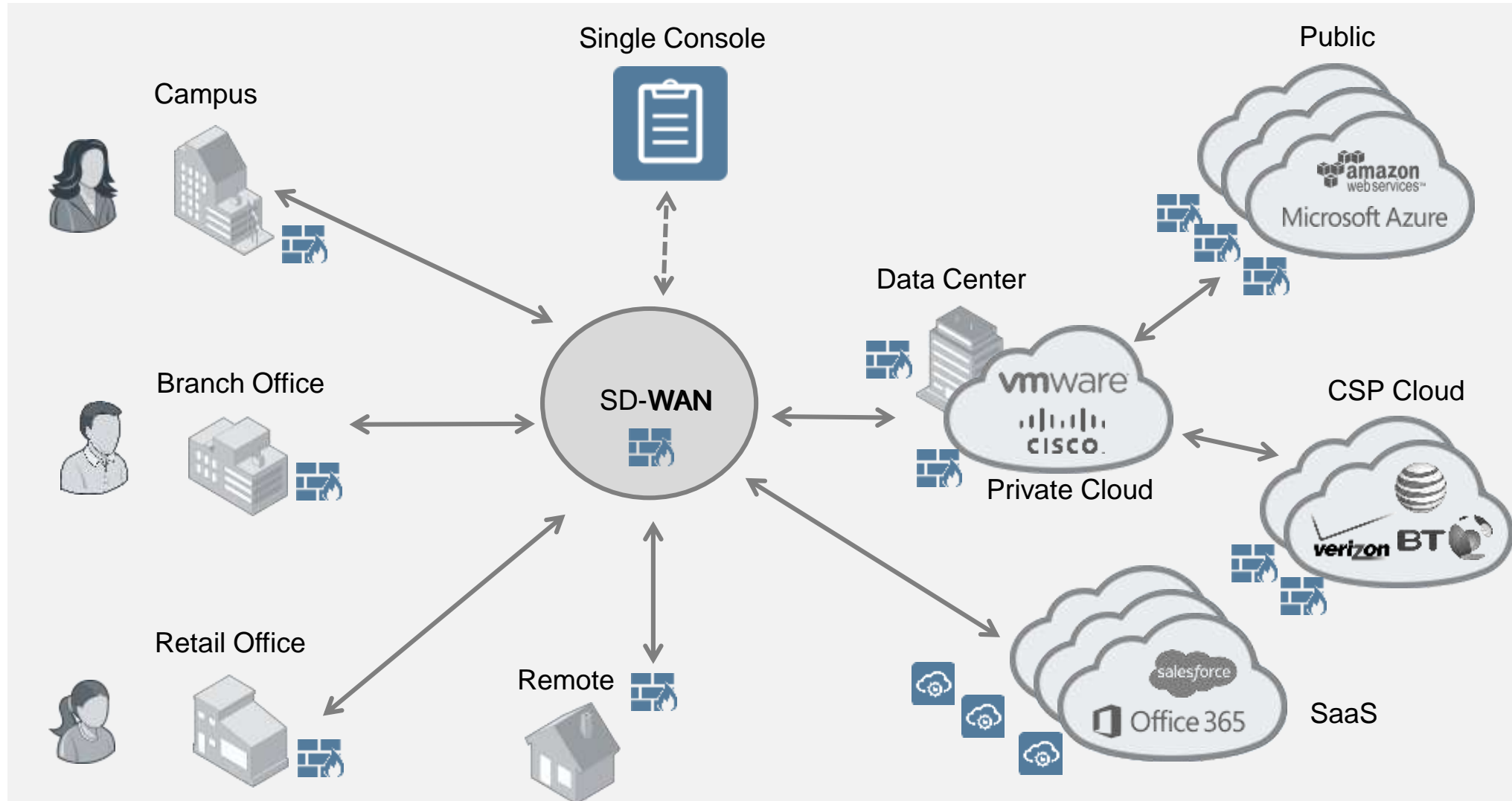


SD-WAN



Cloud

Multi-Cloud Expansion has Expanded the Attack Surface



The leader in Multi-Cloud Security

- Industry's **most cloud security offerings** (Dozens)
- **Maximum flexibility** with global availability on all 6 cloud platforms
- **Simplified solution deployment and security operations** with A full suite of API's, Automation Templates, and Integrations
- **Mitigates on-going cloud security risks** via over 3 million global threat feeds providing advanced security telemetry.
- **Helping over 340,000 customers secure their journey to the cloud**
- Leader in **helping customers *design, implement, and operate*** true Multi-Cloud Security with Dedicated Cloud Security Architect team

Summary



**Business Aligned & Consistent Visibility,
Control & Automation of Cloud Security**

timo@fortinet.com

Cloud Market Insights

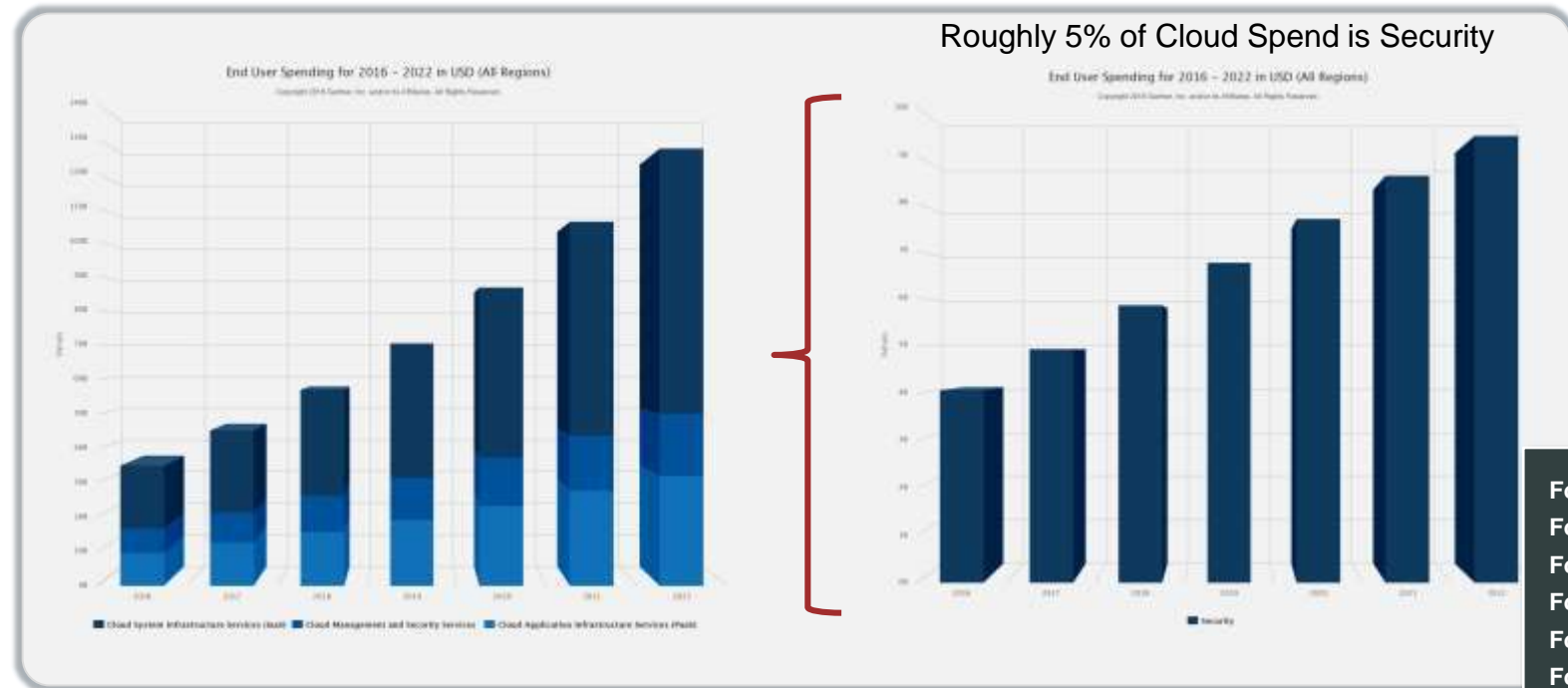
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Atos	504.7	586.5	+16.2%	1.6%
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Wipro	509.0	549.3	+7.9%	1.5%
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FortiGate-VM
FortiWeb
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FortiSIEM

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CASB

CSPM

NGFW

Micro
Segmentation

Security
Analytics

Security
Management

WAF

Security
Automation

Fabric
Products